



# Sankara Eye Hospital

## Pammal & Samarjhola



**Annual Report 2016-17**



**Anugraha Vinayagar Dhanvantri Vishnu**





**आदि शंकर श्लोकः**  
श्रुति स्मृति पुराणामालयम् करुणालयं  
नमामि भगवद् पादशङ्करं लोकशङ्करम्

*“I prostrate to Adi Shankaracharya, an incarnation of Lord Shiva,  
who causes welfare to the universe,  
who is the repository of  
the Divine Knowledge of Vedas, Upanishads and texts of mythology  
and who is the embodiment of mercy”*



## Table of Contents

<b>Secretary's Report 2016-17</b> .....	3
Secretary's Report .....	4
<b>Board of Trustees</b> .....	7
<b>Pammal Events Calendar 2016-17</b> .....	9
International Nurses Day - 12 <sup>th</sup> May 2016.....	10
Doctors' Day - 1 <sup>st</sup> July 2016 .....	11
Inauguration of B.Sc Optometry - 17 <sup>th</sup> August 2016 .....	12
NABH - Pre-accreditation Entry Level Certification .....	13
Daan Utsav - Awareness Initiatives on Avoidable Blindness.....	14
Dining Experience: 5 <sup>th</sup> and 8 <sup>th</sup> October 2016.....	15
Village Volunteers Meet - 3 <sup>rd</sup> December 2016.....	16
<b>Partnership Updates 2016-17</b> .....	17
Partnership with Sightsavers .....	18
Project " Amirtha Drishti ".....	18
Project " Netranjali".....	18
Partnership with HelpAge India .....	20
<b>Other Events</b> .....	21
Temple Kumbabhishekam.....	21
Blood Donation Camps.....	21
Fire Fighting Training.....	22
Spectacles Distribution .....	23
<b>Grateful Acknowledgements</b> .....	24
<b>Sankara Eye Hospital, Samarjhola</b> .....	27
Background.....	29
The Early Days .....	30
From the Desk of the Medical Director, Dr Sudeep Das .....	32
<b>Samarjhola Events Calendar 2016 -17</b> .....	35
Inauguration of the Hospital - 11 <sup>th</sup> June 2016 .....	37
Visit of Sri Pradip Panigrahy, Minister of Higher Education - 3 <sup>rd</sup> August 2016 .....	37
Press Meet - 7 <sup>th</sup> September 2016 .....	37
First Outreach Camp - 2 <sup>nd</sup> October 2016 .....	38
Visit of Sri Bala Periyaval - 23 <sup>rd</sup> November 2016.....	38
<b>Performance 2016 -17</b> .....	39
From the Desk of Dr Ashok Rangarajan, Medical Director, SEH Pammal .....	41
Out Patient Screening (Camp) .....	42
Surgeries - Camp .....	42
Outpatient screening (Paying) .....	43
Surgeries (Paying) .....	43
Specialty surgeries (Free + Paying) .....	44
<b>Financial Highlights 2016 -17</b> .....	45
Financial Position of the Hospital .....	46
Audited Financial Results .....	47
<b>What some of our well wishers had to say</b>	



# Secretary's Report 2016-17

## Secretary's Report

Dear Partners, Donors and Well-wishers

Greetings from Pammal Sankara!

2015-16 set the pace for 2016-17 and, true to expectation, it has been a very momentous year. We had made a commitment to the people of Odisha that we would start our new Eye Hospital in Samarjhola in one year from the start of work. We managed to live up to the commitment and the Hospital was inaugurated by the Honourable Chief Minister of Odisha, Shri Naveen Patnaik in the benign presence of His Holiness, Sri Jayendra Saraswathi Swamigal

on 11<sup>th</sup> June 2016. The Inauguration function was attended by the Managing Director of Tata Steel, Sri Narendran, Sri Arun Misra, Vice President (Gopalpur Project) and MD (Tata Steel SEZ) and other senior functionaries of the Company. It was a glittering event with all functionaries appreciating the completion of the project in a record time.



The Hospital opened for Outpatient services immediately after Inauguration and saw a tremendous response from the population which was a clear signal of the need for qualitative eye services in the region and vindicated our decision to start a hospital here. We went through some immediate challenges when one of the two Doctors fell ill and left for treatment and it is a matter of pride that

our Doctors from Pammal came forward to spend a week each at Samarjhola to support the operations. The Operation Theater was ready for use and the first surgery was performed by our Medical Director, Dr Ashok Rangarajan on 18<sup>th</sup> August, 2016 after we received the necessary approvals as a Clinical establishment. Dr Sudeep Das joined us from Narayan Nethralaya as the Medical Director at Samarjhola in September 2016, making us ready for for full scale medical and surgical services. The Hospital ended the year with a footfall of 29,837 patients as Outpatients and 1023 successful surgeries.





The project in Odisha, was the largest and most eventful for the year. But, this was not the only one to demand our attention. The engagement with Sightsavers which saw the start of a Vision Centre in Old Washermanpet and a series of Truckers screening camps under Project Netranjali took shape during the year with a meaningful partnership emerging. Our partnership with HelpAge India at Chennai as well as Samarjhola enabled us to carry out 3299 cataract surgeries and distribute 375 spectacles.

The Pammal Hospital received Entry level accreditation with NABH in June 2016 and within a couple of months of obtaining the accreditation, we were also empanelled with the Ex-Servicemen Comprehensive Health Insurance Scheme (ECHS). It is our intention to apply for full NABH accreditation for both Pammal and Samarjhola by 2018.

On the Community outreach front, the Pammal Hospital has continued to deliver excellent services to the poor and needy population. During the year we carried out 9557 free surgeries and extended subsidized surgeries to 3256 patients.



As in the previous years, the Hospital has been engaged with bringing about awareness on avoidable blindness through interesting and engaging activities. In collaboration with Rotary Club of Velachery, we organized a Blind walk on Elliots Beach in Chennai.

During the Joy of Giving period between 2<sup>nd</sup> and 8<sup>th</sup> October, we conducted a few activities involving the general public to drive home the implications of being blind when one does not have to be. These were very well received and have also been elaborated later.



12<sup>th</sup> December, 2016 was a traumatic day for residents of Chennai when cyclone Vardah wreaked havoc uprooting trees, flattening houses and disrupting all forms of communication. At the Hospital we watched helplessly as one tree after the other got uprooted and crashed into our compound wall, completely destroying our entrance gate and pillars. Fortunately, we were well prepared with rations to ensure food to the patients who had to be accommodated for almost three days.



As in the previous year's floods, this year also the Hospital was actively engaged in assisting with the rehabilitation efforts in collaboration with other NGOs and organizations like Lions Club and Rotary.

In this issue we have brought out a few highlights of the year at Pammal and a special coverage of our new hospital at Samarjhola. In terms of performance, our Hospitals have done well, with Samarjhola showing promise of exceeding our expectations in the coming years. Both Pammal and Nanganallur have done well and Pammal, in spite of providing support to Samarjhola, has ended the year on a positive note.

We are aware that we have a lot to do both in Chennai and in Odisha. Our strength comes from the blessings of the Jagadgurus, the team work of the Board of Trustees and in the unswerving support of our Doctors and staff at Chennai and Samarjhola. We are indeed blessed to have our team and we are confident that the next year will be even better than the current one and we will forge ahead on our crusade to end avoidable blindness in the areas we operate.

We are grateful to you, our patrons and well-wishers and look to your continued support and guidance.

Jaya Jaya Sankara, Hara Hara Sankara!

S Visvanathan  
Trustee & Secretary



## Board of Trustees



**Dr P Janakiraman**  
Managing Trustee



**S. Visvanathan**  
Secretary



**V. Lakshmanan**  
Treasurer



**Dr. R.V. Ramani**  
Trustee



**B.P. Jain**  
Trustee

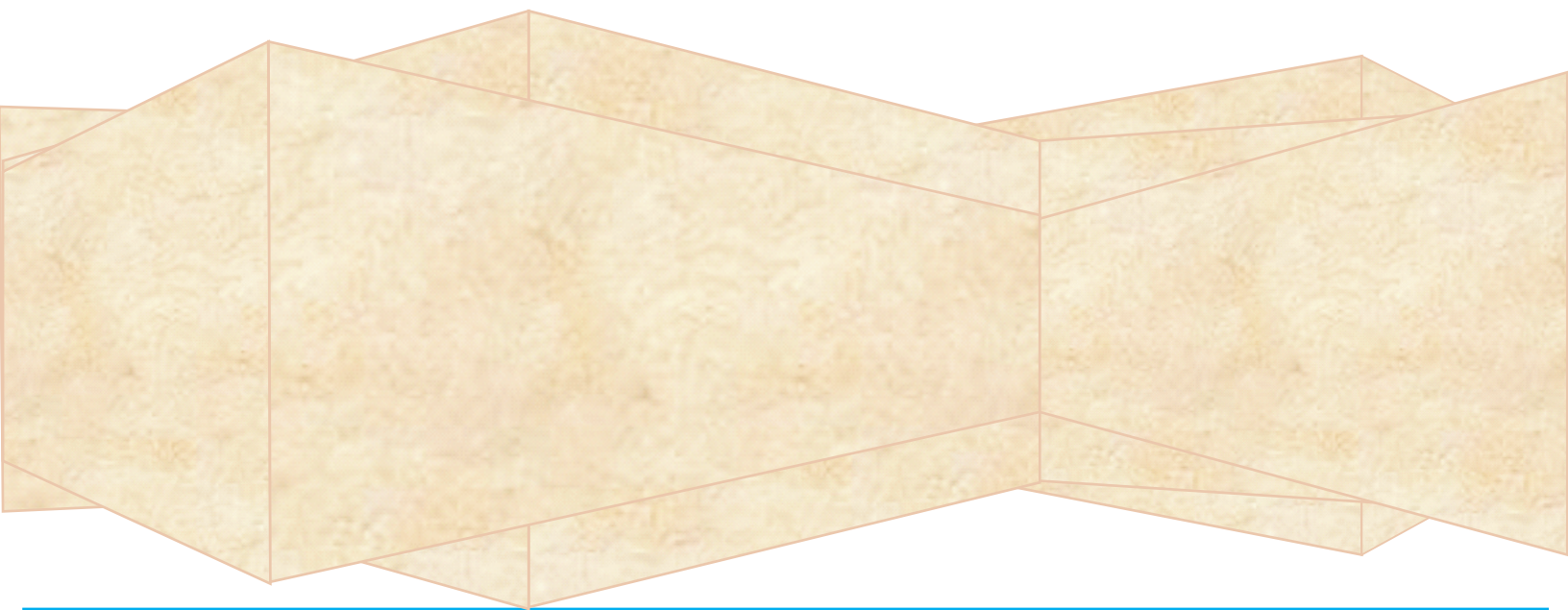


**Wg Cdr V Shankar (Retd)**  
Executive Director





# Pammal Events Calendar 2016-17



### International Nurses Day – 12<sup>th</sup> May 2016



Sri S Visvanathan, Secretary, felicitating Sister Shantha Kumari on International Nurses Day

### Dedication of HFA donated by State Bank of India – 20<sup>th</sup> May 2016

State Bank of India donated a Humphrey Field Analyzer to the Hospital. The dedication function was held on 20<sup>th</sup> May 2016





## Doctors Day – 1<sup>st</sup> July 2016



Dr Shaun Dacosta being felicitated on Doctors Day

Every year, on World Doctors Day, Lions Club of Chittlapakkam along with our Hospital organize a Blood donation camp followed by a felicitation function to honour our Doctors. This year's function was presided by the District Governor of Lions Clubs International District 324-A6, Lion PSV Kumar



Lion PSV Kumar, District Governor, Dist 324-A6 felicitating Doctors



## Inauguration of B Sc Optometry - 17<sup>th</sup> August 2016

Sri Jayendra Saraswathi Institute of Optometry, which is a unit of our Hospital, is affiliated with Bharathiar University for the conduct of B Sc and M Sc courses in Optometry. The Inauguration function for the 4<sup>th</sup> Batch of students was held on 17<sup>th</sup> August 2016 with Lion S Nagin as the Chief Guest.



## Eye Donation Motivators – 7<sup>th</sup> September 2016

Our Eye bank receives corneas through the efforts of our volunteers who motivate people through awareness on eye donation. Every year it is our practice to invite and felicitate the eye donation motivators for their support. This year the event was sponsored by Lions Club of Chitlapakkam and during this event we had invited a few beneficiaries of the eye donation and asked them to share their experiences after the successful transplant.



## NABH - Pre-accreditation Entry Level Certification

Our Hospital was inspected for our eligibility for a pre-accreditation entry level certification by an NABH Assessor on 9<sup>th</sup> April, 2016 and we were informed that we had been successful in achieving this on 6<sup>th</sup> July 2016. The certificate was received only in September and the presentation of the certificate was included with the Eye Donation Motivators felicitation function on 7<sup>th</sup> September 2016.



## Daan Utsav - Awareness Initiatives on Avoidable Blindness

Every year we would conduct numerous rallies, go to Schools and address meetings arranged by Lions Clubs and Rotary Clubs to create an awareness of eye donations, avoidable blindness etc. During the Joy of Giving period in October 2016, we organized three events to get people to experience firsthand what it feels like to be blind and how uncomfortable one feels during this ordeal.

**Kiosks at Petrol Stations:** Teams of three Optometry students each were posted at multiple petrol Stations across the City during the Joy of Giving week with the intention of creating awareness on the importance of vision and the need for regular eye testing. Some imaginative games were conducted during this period with public participating enthusiastically.



**Blind Walk 9<sup>th</sup> October 2016:** Four Rotary Clubs of Chennai jointly sponsored an awareness programme at Elliot's Beach to bring home the importance of vision. The Hospital volunteers blindfolded the participants which included the Rotary Governor, Rtn Nagoji, as well as sections of the public and made them walk the path for a distance of about 400 meters and thereafter negotiated an obstacle course under voice instructions. The unanimous opinion was that vision is indeed a gift whose value was appreciated during the few minutes of being voluntarily 'blind'





## Dining Experience: 5<sup>th</sup> and 8<sup>th</sup> October 2016

Mr Mahadevan, owner of M/S Oriental Cuisines, has been very generous in offering his restaurants for the third year in a row to raise funds for the Hospital through donations. We were asked to invite our donors to the restaurant. Each year we have made this an unforgettable experience for our donors by making them get a first-hand feel of what it is to be avoidably blind. This year, we decided to make a difference by doing this as a high tea event with some games in the open area outside the restaurant. A number of simple games were played with blindfolded participants forming relay teams.



Potatoes placed in a line, participants shown the positions and then blindfolded. Asked to pick up and put into a container



All participants blindfolded in front of the table, made to walk three steps back, walk forward and blow out the candle.

### Village Volunteers Meet – 3<sup>rd</sup> December 2016

The success of our outreach programme is directly attributable to the support and cooperation that we get from our village volunteers whose commitment to our cause deserves a special mention. Every year on the first Saturday of December, we invite all our volunteers for a thanksgiving and experience sharing function followed by lunch. This year the function was attended by 79 volunteers. We had invited Dr Baala Ramani, Head of Programs, Doordarshan Kendra, Chennai as the Chief Guest for the function. The function was a grand success.



### Graduation Day – B Sc Optometry 25<sup>th</sup> February 2017

The Graduation day for the 14<sup>th</sup> Batch of B Sc Optometry awarded by Sri Chandrasekarendra Saraswathi Vishwa Maha Vidyalaya was held at the Hospital on 25<sup>th</sup> February 2017. Dr Mangalam Balasubramanian handed over the degrees to the students at a formal function.





# Partnerships Updates 2016-17



## Partnership with Sightsavers

### Project “Amrita Drishti”

Sightsavers and Sankara Eye Hospital signed a Project Funding Agreement to setup and run a Vision Centre to address the vision care needs of urban slum population

The stated aim of the project is to contribute in reduction of avoidable blindness among low income population in slums pockets of Chennai, by means of sustainable approaches. The project funding agreement which was signed in November 2015 has been extended until December 2017. The Vision Centre was setup in close proximity to urban slums in Old Washermanpet and was fully equipped and manned by an Optometrist and a health worker. In spite of the location, the footfall was below our expectation and in agreement with Sightsavers we intend shifting the Vision Centre to a different location in Perambur in April 2017.

Over the period of operations till March 2017, the Vision Centre had screened close to 1200 patients were screened at the Vision Centre and 7559 patients in 69 camps. 604 surgeries were carried out through this project

### Project “Netranjali”

With 6 million truck drivers in India, the trucking industry represents a notable proportion of the labour force (2.5%) in India. The impact of blindness on the trucking industry has important social and economic implications on the rest of the country since visual impairment of truckers can cause road traffic accidents, delay in delivery of goods etc. We are unaware of any formal study done on blindness among truckers so far. However, considering the 1% prevalence of blindness in India, it can be presumed that many truckers would be suffering from visual impairment. Truckers form a part of the floating population who are prone to various diseases due to the amount of travel and sanitation facilities available. One of the major factors that impact their livelihood is 'in-attentional blindness'. Studies show that truckers are vulnerable to eye ailments as well as blindness due to various health conditions required to maintain eye health and care.

- Mental and physical workload
- Less/ no sleep
- Hazardous and long distance driving/ travels, which causes immense strain to the eyes
- Inability to maintain level of attention required which is caused primarily due to consumption of drugs, alcohol, fatigue and age
- Over exposure to blinding lights

These factors lead to various eye disorders like -

- Poor/low vision
- Partial blindness
- Total blindness
- Night blindness

Approximately 300,000 long distance truckers in India are living with HIV.

Chennai is one of the largest cities in India and is also one of the largest ports of India. Apart from movement of local goods into the city, it also has trucks from all parts of South India coming over to move goods into the southern hemisphere. Some of the important roads connecting Bangalore and Kerala to the state of Tamil Nadu also pass through the city of Chennai.

The goal of the project is to contribute in reduction of avoidable blindness among Occupational Drivers (Truck, Bus) living in or transiting through Chennai by means of sustainable approaches. The intention is to promote eye health seeking behaviour among the trucking community in the identified locations. The scope of the camps would include screening of all drivers and cleaners for eye ailments, prescribe and provide spectacles to those identified with refractive errors and identify those in need of specialized eye care and advise them to seek care in an eye hospital.

The project was kicked off on 1<sup>st</sup> July 2016 and for the agreement period ending 31<sup>st</sup> May 2017, we had screened a total of 2723 drivers and others against a target of 2250 and distributed spectacles to 892 drivers against a target of 900. The agreement for 2017-18 is being executed



## Partnership with Helpage India

HelpAge India has been supporting us for more than a decade. This year, HelpAge India had Five tripartite agreements with us and GE Alstom, Deutsche Bank, Asian Paints, Minda & BFIL to perform 3109 cataract surgeries and dispense 375 spectacles. These projects were started in September 2016 and end in April 2017. The beneficiaries are from Kanchipuram, Thiruvallur, Vellore, Chittoor & Chennai districts of Tamilnadu and Ganjam district of Odisha.

Donor Agency	Project Start Date	Project End Date	Type of Project
HelpAge India & GE Alstom	7th Sep 2016	18th Mar 2017	To provide 1600 free cataract surgeries with IOL
HelpAge India & Deutsche Bank	6th Nov 2016	13th Apr 2017	To provide 1300 free cataract surgeries with IOL
HelpAge India & Asian Paints	19th Nov 2016	11th Apr 2017	To provide 100 free cataract surgeries with IOL and 250 spectacles
HelpAge India & Minda Vast Access Security Pvt. Ltd.	9th Mar 2017	20th Mar 2017	To Screen for refractive errors and distribute spectacles.
HelpAge India & BFIL	21st December 2016	31st Mar 2017	To provide 109 free cataract surgeries with IOL





## Other Events

### Temple Kumbabhishekam

The Kumbabhishekam of our Anugraha Vinayakar and Dhansvantri temple was performed on 31<sup>st</sup> January, 2017. The function was followed by Annadanam to all patients, staff and families



### Blood Donation Camps

We have been conducting blood donation camps regularly every year in partnership with Lions Club of Chitlapakkam and VHS Blood Bank. Last year two such camps were held at the Hospital and a total of 181 units of blood collected.



### Fire Fighting training

Periodical training is organized for staff to be aware of use of fire appliances and for safe evacuation of premises in the event of a fire. A training-cum-demonstration was held on 10<sup>th</sup> February 2017 with active participation by our staff





### Spectacles Distribution

Two major functions were held to distribute spectacles, one for adult workers of a Tablet company whose staff were screened by us and spectacles were made and distributed. The other was of school children of Government Higher Secondary School, Vallayur, Ulundurpet. The participation at both locations was very positive.





## Grateful Acknowledgments

The main objective of the Hospital is to extend services to the needy through our rural outreach programme. With close to 80% of surgeries being delivered free of cost to the patients, our dependence on the benevolence of our patrons and well wishers continues to be high. This year also, we have received a total of **Rs 2,63,99,640** as donations from institutions and individuals. We gratefully acknowledge these and would like to take this opportunity to assure that the largesse received will be utilized for the purposes for which these were given. It has been our practice to provide a full disclosure on the beneficiaries of the donations received and we intend continuing to do so.

Given below are institutions and individuals who donated **Rs 50,000** and more during the year.

Name of Institution/Individual		Amount
HelpAge India	New Delhi	47,10,585
Sightsavers	Mumbai	18,58,200
M/S. Fidelity Contracts and Services Pvt Ltd.,	T.Nagar, Chennai – 600 017.	10,00,000
Chennai Metro Mahavir Club	Vepey, Chennai	8,51,000
Give India	Mumbai	8,13,304
Bhilai Engineering Corporation Ltd.	Bhilai - 490026, District Durg	6,00,000
P.S.Krishnamurthy	Chennai - 600 034	5,00,000
Johnson Lifts Pvt Ltd	Chennai - 600 101	5,00,000
Sudaram BNP Paribas Home finance Ltd	Sundaram Towers, 46, Whites Road, Chennai 14	2,00,000
Wg Cdr V Shankar	Pammal Chennai	2,00,000
Sree Venugopala Swamigal Charitable Trust	Mandaiveli, Chennai 600028	1,50,000
R.N.Viswanathan	Gopal Street, T.Nagar, Chennai	1,75,000
Smt. Jambakalakshmi	Nanganallur, Chennai	1,00,000
Sri Guruvayoorappan Asthika Samajam	Nanganallur, Chennai	1,00,000

Akila Kannan	A-9001, Olive shaliots, Navi Mumbai	1,00,000
P.R.Kannan	A-9001, Olive shaliots, Navi Mumbai	1,00,000
Smt.M.Soundarya Ranganayaki	K.K.Nagar, Chennai - 600 078	1,00,000
C.V.Ravindranath	Royapuram, chennai - 600 013	1,00,000
Lakshmi Bai Kishanlal Chandak	AnnaNagar West, Chennai - 600 040	1,00,000
Modern Steel	Tondiarpet, chennai - 600081	1,00,000
Nilesh Timber traders	No: 471/253, Sydenham's road, Chennai 600112	1,00,000
Srimathy Rajamma Public Trust	RajKilapakkam,Chennai- 600 073	1,00,000
Mrs. Mythili Nagarajan	Nanganallur, Chennai	1,00,000
K.Madhu	Panaiyur, ECR, Chennai - 119	80,000
V.Ganapathy	T Nagar, Chennai	65,000
Dilmohan Baftari	20, Sembu Doss Street, Chennai 600001	50,000
M/s. Kaveri Builders	Tamparam West, Chennai - 600 045.	50,000
P.Pyarelal Jain	Sidhur Plaza, 4th Floor, Egmore, Chennai.	50,000
Smt.Radha Unni	Gandhi Nagar, Chennai 600 020	50,000
P.S.Power Controls	Ekkattuthangal, Chennai 600032	50,000

Delhi Kamakoti Kamakshi Meditation & Cultural Centre	"Kamakoti", A/11, Aruna Asaf Ali Marg Institutional Area, New Delhi	50,000
T.C.Govindan	Nungambakkam, chennai - 600 034	50,000
Sri S.V.Ramani	Nanganallur, Chennai - 600061	50,000
Srimathi Buvanaram Charitabale Trust	Adamkkam,Chennai-6000 088	50,000
Dr.Krithivasan,	A-12,Indian Institute of Technology, Powai,Mumbai-40 0076	50,000
Saraswathi Krithivasan	A-12,Indian Institute of Technology, Powai,Mumbai-40 0076	50,000
Gurumurthy	West Thambaram,Chennai- 600 033	50,000
A.Lalitha	Karpagam Garden, Adyar, Chennai	50,000
<b>Total</b>		<b>1,26,02,089</b>

Apart from the above, it is with considerable pleasure that we acknowledge the contribution of Sri Mangalchand Tater who has been supporting the Hospital year after year since 2001. His support has taken the form of sponsorship of outreach camps as well as getting donations from various philanthropic individuals. As of 31st March 2017, the **Chennai Metro Mahavir Club** represented by Sri Mangalchand had sponsored **602** camps where **1,11,423** patients were screened for eye ailments and **21,716** underwent cataract surgeries. His Club contributed close to **Rs 52 lakhs** over the years as cash donations. In 2016-17, their contribution was **Rs 8,51,000**



# Sankara Eye Hospital, Samarjhola





## BACKGROUND

Having identified Central and South-eastern Odisha as a very under-served region for eye care, Sankara Eye Hospital was set up as a state-of-the-art tertiary eye care facility in Samarjhol, Odisha. The intention is to extend our Community Ophthalmology services to the under-privileged population of Ganjam and surrounding districts. Ganjam district with 3226 villages has a population of 3.5 million and the border villages in the surrounding districts would add another 2 million.

At the stage when the Bhoomi puja was performed in February 2014, we had no idea how we would get funding for the construction of the Hospital. But, with the blessings of our Jagadguru, Sri Jayendra Saraswathi Swamigal, who graced the Bhoomi puja with his benign presence, we were confident that the project would succeed. It took another eight months before we had the first meeting with M/S Tata Steel and placed our proposal before them. The proposal was accepted by M/S Tata Steel after a quick visit to our Pammal hospital for a due diligence and the CSR grant of Rs 42.3 Crores was approved and the advance of Rs 3 Crores presented to us on 7<sup>th</sup> January 2015. Intense activity started and the Foundation stone was laid by the Honourable Chief Minister of Odisha on 29<sup>th</sup> April 2015. The Hospital itself was setup in a record time of 14 months from the date the Foundation stone was laid and we were blessed yet again by the presence of our Jagadguru, Sri Jayendra Saraswathi Swamigal, at the Inauguration of the Hospital on 11<sup>th</sup> June 2016. Our Managing Trustee, Dr Janakiraman, was actively involved in the design of the Hospital to its last detail including furniture layouts, equipment to be procured and so on.





## The Early Days

From day one the hospital crossed one milestone after the other. The Outpatient department started functioning on 13<sup>th</sup> June, 2016. The first surgery was performed by our Medical Director, Dr Ashok Rangarajan on 18<sup>th</sup> August 2016. The first outreach camp was organised on 02<sup>nd</sup> October 2016 (Gandhi Jayanti) at Hinjilicut, the home constituency of the Hon'ble Chief Minister.



Inauguration of First Camp by District Collector on  
2<sup>nd</sup> October 2016

The footfall in the Hospital grew at a pace that was not anticipated by us and we realized within the first two weeks that we needed additional Doctors urgently. In September, 2016, we were fortunate to have Dr Sudeep Das joining us as the Medical Director at Samarjhola. Our Doctors from Pammal came forward to give a helping hand until we could get more doctors on board. It is a matter of immense satisfaction that we were able to overcome the challenges and make our mark in the region within a few months of operations

By the end of the first financial year, the Hospital had seen 29,837 walk in patients in a period of less than ten months and 2986 patients in Camps. 423 free surgeries were performed out of a total of 1023 surgeries and nearly 1100 procedures. The Hospital also carried out a school screening programme through which 405 children were treated at the hospital and 142 were provided with spectacles.

The Outreach programme of the hospital carried out **35** camps in **17** blocks out of a total of **22** blocks in Ganjam District in a five months period from mid October 2016 to March 2017.



Our efforts to forge strategic relationships with likeminded organizations resulted in our partnerships with the Rotary Club of Chatrapur, Rotary Club of Berhampur, Lions Club of Aska and Ex-Service Men Union, Kabisuryanagar.

The Hospital had the good fortune of a visit by HH Sri Sankara Vijayendra Saraswathi Swamigal, Sankaracharya of Sri Kanchi Kamakoti Peetam who blessed the staff and spoke to them. He also walked through the entire Hospital.

Under the aegis of Bharat Sevak Samaj, the academic wing of the hospital organized Diploma / Certificate courses in Optometry, Lab Technician, Patient care assistant, and OT assistant and successfully trained seven students who are benefiting practically from the hospital.

To build up awareness in and around the area Press Meets were organized on 7<sup>th</sup> September and 26<sup>th</sup> November 2016. A CME was organized on world Diabetes Day with a Workshop by eminent Endocrinologist of Brahmpur, Dr. Sunil Kota.

## From the Desk of the Medical Director, Dr Sudeep Das

Recently we celebrated the first anniversary of Sankara Eye Hospital, Samarjhola.

Having joined on the 1<sup>st</sup> of September last year, I have been here almost from the beginning and I can say that it's been quite an eventful year here. We have surpassed all expectation as to how the first year would be. Odisha's Cataract Surgical Rate (CSR) or number of cataract surgeries performed per million population, is about half the national average. We are somewhere in the middle with many states above us and many below. There has been a long-standing need for high volume tertiary care hospitals in Odisha to try and eliminate the



backlog of cataracts. There is an even more pressing need to tackle problems of other sub-specialties like retina, paediatric etc. These facilities are almost non-existent. All the big centres are located in the capital region of Bhubaneswar – Cuttack. We being situated in Ganjam district are the first among the first large tertiary care hospitals in South Odisha. With a population of more than 3.5 million, Ganjam is the biggest district by far in terms of population. It also has the largest number of villages. It's mostly rural with an agriculture based economy. There are no major industries. There was a pressing need for high quality yet affordable eye care. This is the need that we are striving to fulfil.

Right from the inception the response from the people has been excellent. Initially it's always curiosity that brings people to new hospitals. With a built-up area exceeding 70,000 square feet this is surely impressive. To maintain this momentum we had to be on our toes with the best services that we could provide with the somewhat limited manpower that we have. But I can proudly say that in most areas we have succeeded. Being a part of Sankara Eye Hospitals, we also have an active community program where we conduct camps twice a week, bring deserving patients to the hospital for high quality surgery and drop them back near their villages. We also have a school screening program. We have identified children with refractive errors and the Rotary Club of Brahmapur has provided glasses to many of these children. Those needing surgery were brought back to the hospital and operated upon free of cost. This is just a gist of what we have accomplished in the first year.

- Direct Outpatients: 36997
- Direct surgeries: 718
  - o Cataract: 619
  - o Others: 99
- Camp Outpatients: 4163
- Camp Surgeries: 626
- School Screening: 853



People in some parts of our country may gasp in disbelief that we still operate on people who are blind in both eyes with cataract. There are Parents who had given up all hope as they were not even aware that their children could regain their vision with surgery. There are many heart-warming incidents that we have encountered here. Children seeing the not their face of their parents for the first time. A young mother blind in both eyes seeing the face of her baby for the first time. The joy of the father of a child seeing him recover fully after surgery on an eye that was blind due to injury. These not only bring tears of joy to the relatives and us, but increase our resolve to work even harder to eradicate needless blindness around us.

There are unfortunately some patients who have diseases that cannot be treated. No surgery or treatment will improve their vision but we can still help them see with the help of gadgets like Low Vision Aids. We will start our Low Vision Clinic very soon. We now have in our rolls a qualified paediatric ophthalmologist. We hope to start a training and rehabilitation clinic for children in the not too distant future.

These were just our baby steps in our first year of existence. We are still toddlers, but like all toddlers we aspire to reach adulthood soon and we believe we will. Yes, sometimes we may stumble but each time we do we rise up stronger determined not to do so again. There is a positive air about Sankara both among the staff and the general public that we not only have to sustain but actively breed. We cannot rest on our laurels as there's a long way to go before we achieve what we set out to do and that is to be the best eye care provider in this part of the country and God willing we will be that.





# Samarjhola Events Calendar 2016-17





## Inauguration of the Hospital – 11<sup>th</sup> June 2016

It was a spectacular start for the Hospital with our Jagadguru, Sri Jayendra Saraswathi Swamigal, gracing us by his presence and blessing the entire congregation. With the Chief Minister, Sri Naveen Patnaik, as the Chief Guest and with the active participation of the Managing Director of M/S Tata Steel Ltd, Sri TV Narendran and a multitude of Ministers, MPs, MLAs and high dignitaries from across the region, the function was memorable.



## Visit of Sri Pradip Panigrahy, Minister of Higher Education – 3<sup>rd</sup> August 2016



Sri Pradip Panigrahy who is the local MLA and the Minister for Higher Education visited the Hospital on 3<sup>rd</sup> August 2016.

## Press Meet – 7<sup>th</sup> September 2016

A Press meet was organized on 7<sup>th</sup> September 2016 to disseminate information on the progress made since inauguration and to highlight some good work that had been done. Dr Sudeep Das, who had joined a week before, was introduced to the media as the new Medical Director.





### First Outreach Camp – 02<sup>nd</sup> October 2016

Upon receiving DBCS approval, the first outreach camp was conducted at Hinjilicut, the constituency of the Hon'ble Chief Minister, Shri Naveen Patnaik on Gandhi Jayanti. The Camp was inaugurated by the District Collector, Sri Prem Chandra Chaudhury, IAS



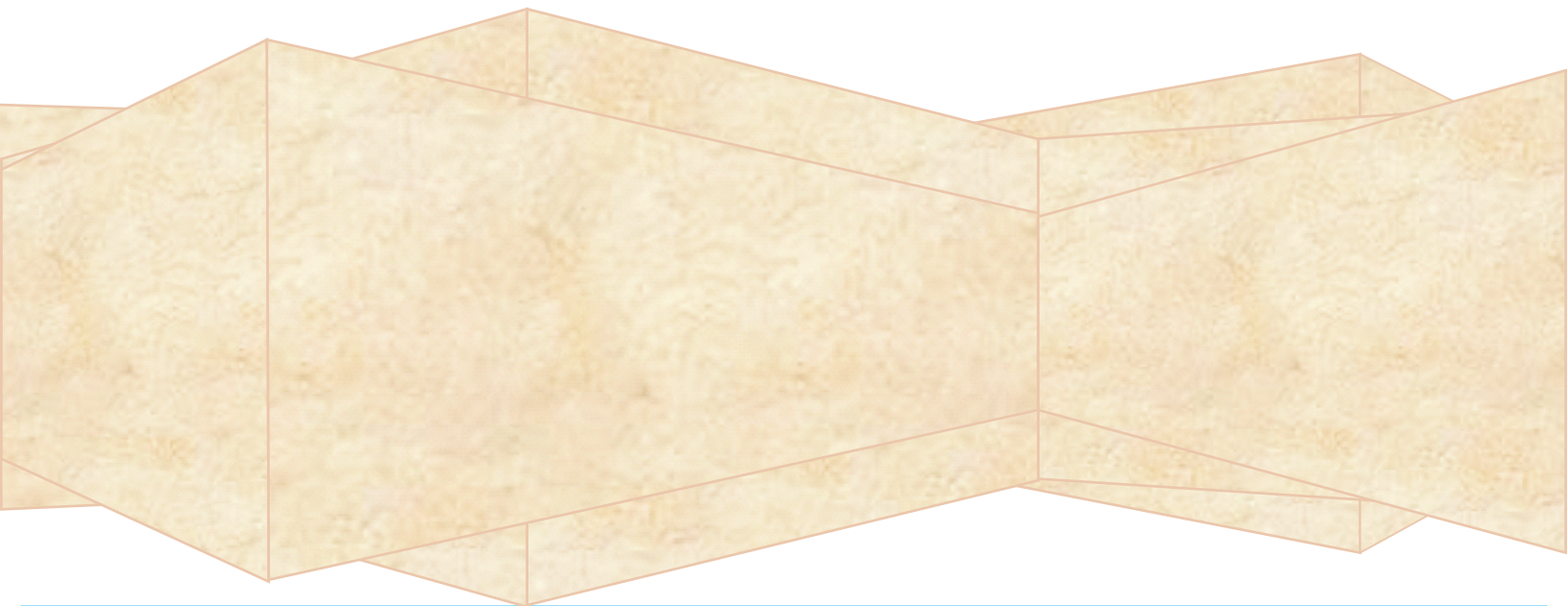
### Visit of Sri Bala Periaival to Samarjhola

Sri Sankara Vijayendra Saraswathi Swamigal, the 70<sup>th</sup> Peetathipathi of Sri Kanchi Kamakoti Peetam blessed the Hospital and the staff by his presence on 23<sup>rd</sup> November, 2016. It was a proud day for the Hospital. The District Collector was among the numerous dignitaries who received the blessings of the Kanchi Seer.





# Performance 2016-17









## From the Desk of Dr Ashok Rangarajan, Medical Director, SEH Pammal

It gives me immense pleasure to pen the annual medical report of the year 2016-17.

The hospital has grown from a small (20 bed strength) eye hospital in 1997 to a 140 bedded multi specialty teaching eye hospital. We are now equipped to treat patients with all ophthalmic needs barring ocular oncology.

The acquisition of the most recent and technologically advanced equipment ensures delivery of precise ophthalmic care to all irrespective of economic stature.

Cataract surgery is no more a mere procedure to restore vision but it has also become a refractive procedure where we are in a position to correct the aberrations and power of the individual eye based on calculations and measurements taken with modern equipment. Modern intraocular lenses have placed a plethora of choices in front of the surgeon and the patient and tailor made options can be offered. Incision sizes are shrinking and micro-incisional procedures allow rapid postoperative recovery for the patients. I can say with pride that we at Sankara have state of the art equipment along with the experience and expertise to carry out the modern procedures.

Apart from phacoemulsification, many retinal surgeries can now be performed in a sutureless manner giving patient comfort as well as faster recovery. Newer injections and advances in diagnostics have changed the evaluation and management of retinal conditions for the better.

I head a medical team consisting of 14 highly skilled and dedicated professionals with a cumulative working experience of over 270 years. As a team we have performed **16956** surgeries in the current year. I take pride in this collective achievement and congratulate each and everyone of the doctors in the team.

Sankara Eye Hospital is more than just a hospital, our teaching /training commitments are an integral part of who we are.

We promise to keep up the quality care while expanding our services. Our surgeons have lent a helping hand at the Odisha centre and given it a good start.

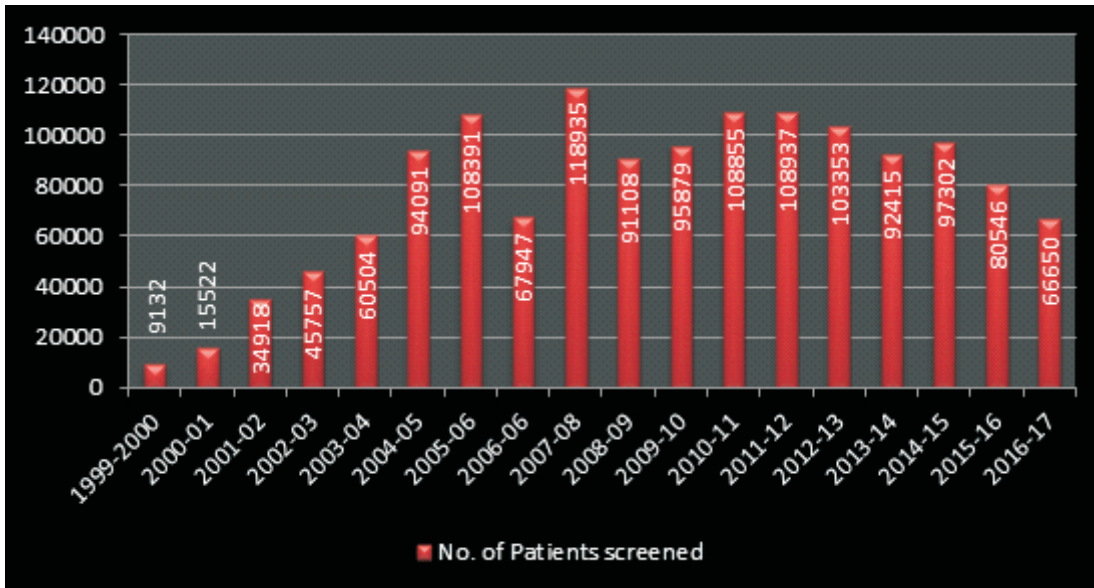
Let me end by saying, our journey has just begun, we as a team look forward to a great year ahead.





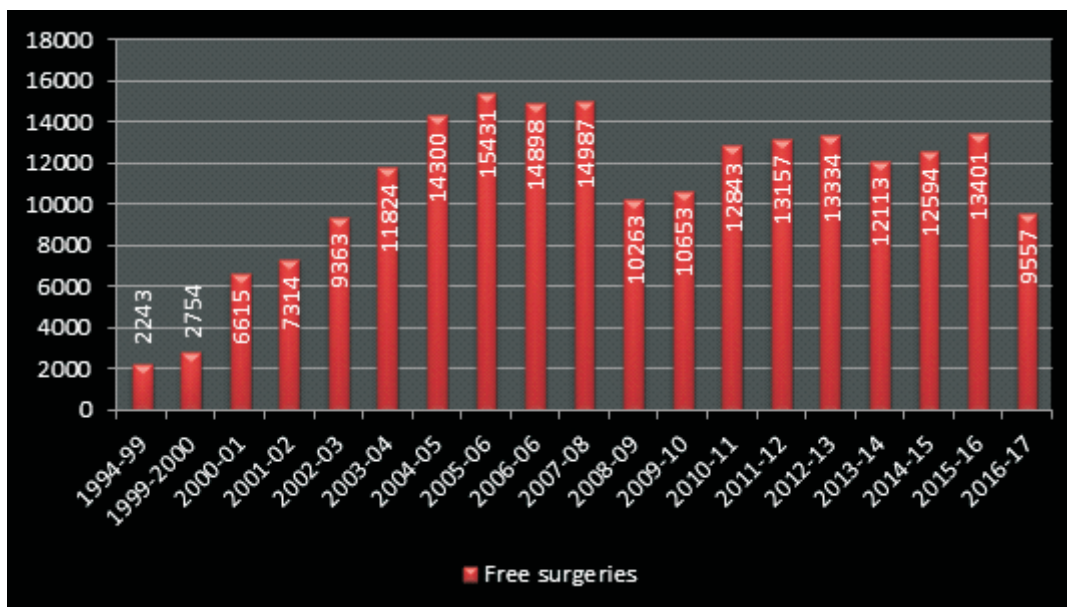
### Outpatient screening (Camp)

Our rural outreach programme has been progressing as consistently as in the past years. A conscious decision was taken to set a target of only 10,000 free surgeries for 2016-17 and hence the number of camps was accordingly reduced. This step was necessitated by the non-payment of Grant-in-aid from DBCS for almost 18 months which was affecting sustainability. Hence the total number of camps dropped which, in turn, had an impact on the number of patients screened. There was also an impact of Cyclone “Vardah” which affected camps for a full month plus in December and January. The number of patients screened over the years is shown below:



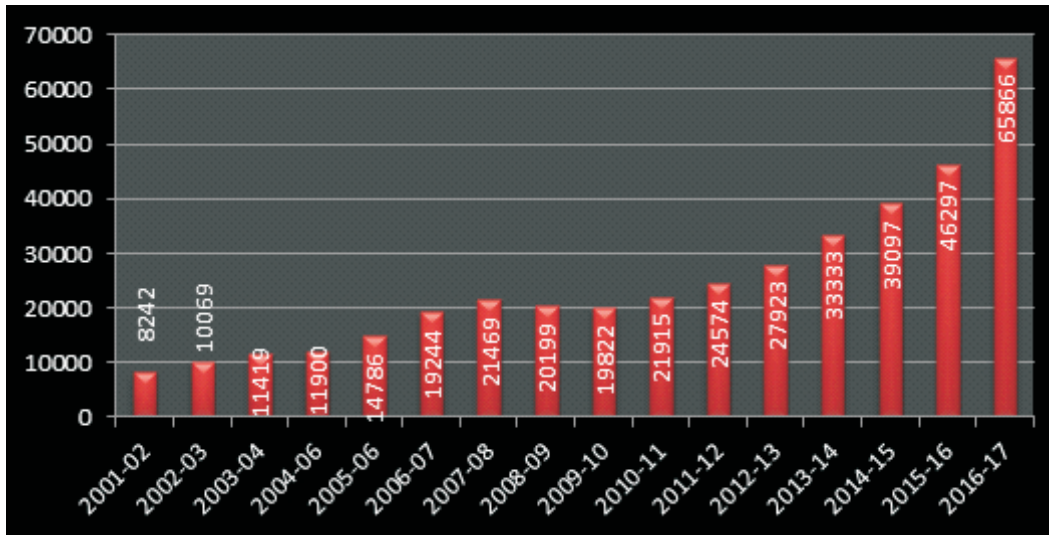
### Surgeries - Camp

As of 31<sup>st</sup> March 2017, the Hospital had carried out 9557 free surgeries. Details of surgeries carried out as part of rural outreach programme is shown in the chart below:



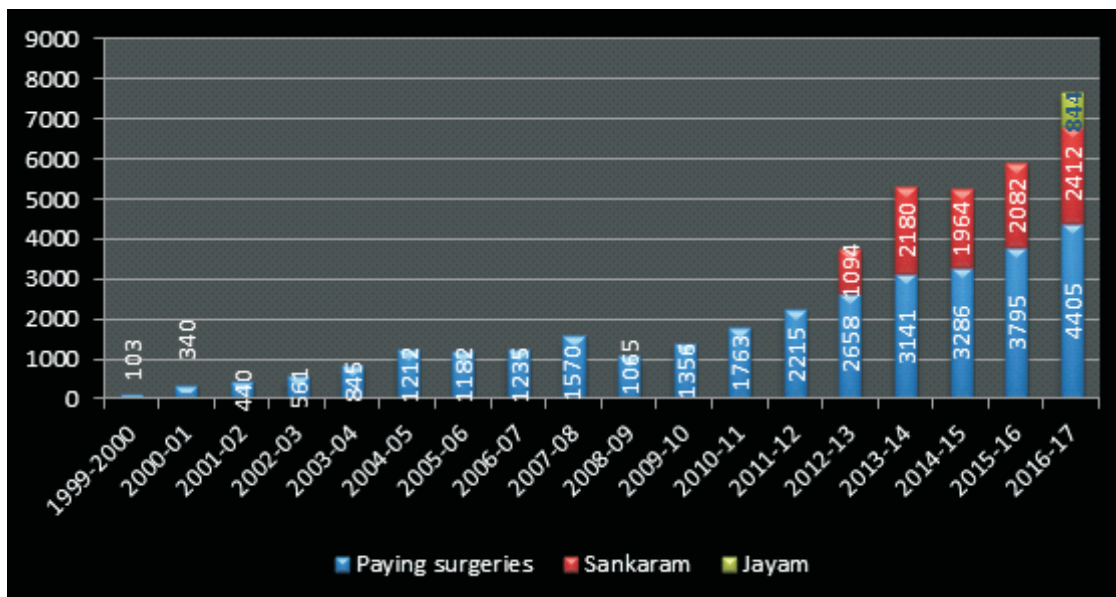
### Outpatient screening (Paying)

During the year, we introduced yet another category of subsidized surgeries – named Jayam, this category was meant for those patients who could not pay the cost of even a Sankaram surgery. Priced at Rs 1000, this surgery was primarily for patients who could not come through the outreach camps. It was a small beginning where we could provide benefit to 844 patients. The footfall in the paying side went up by over 40% in Pammal and 32% in Nanganallur.



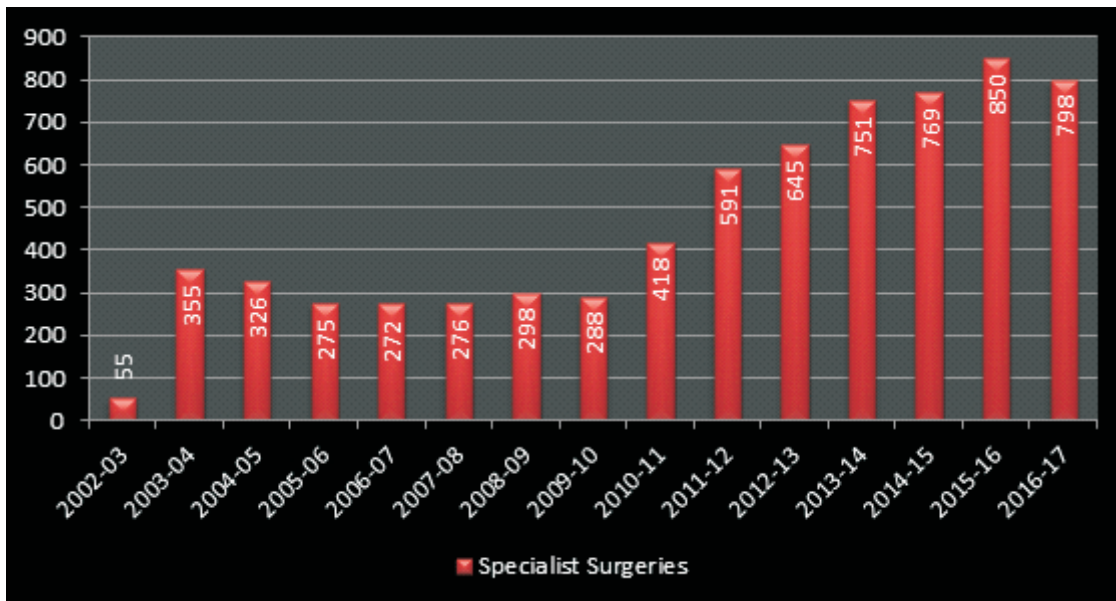
### Surgeries (Paying)

The number of fully paying surgeries went up from 3795 in 2015-16 to 4405, an increase of about 16%. The number included 262 surgeries that were performed at our Nanganallur Centre, up from 199 in 2015-16. Sankaram surgeries went up from 2082 in 2015-16 to 2412, an increase of nearly 16%. A new category of subsidized surgery, “JAYAM”, was introduced during the year to provide relief to patients found ineligible for Free surgery under DBCS norms. While this was a small number we believe that this has been of value to those who were otherwise deprived of an opportunity to receive eye care.



## Specialty surgeries (Free + Paying)

The total number of Specialty surgeries has come down marginally over the previous year.



The table below provides a breakup of the specialist surgeries carried out in 2016-17.

	2016-17
Glaucoma	177
Retina	257
Cornea	82
Orbit & Oculoplasty	78
Paediatric	22
Minor surgeries	182
<b>Total</b>	<b>798</b>



# Financial Highlights 2016-17

## Financial Position of the Hospital

The year 2016-17 was a unique one, unlikely to be replicated in the foreseeable future. On one hand we had the project for setting up our Hospital in Samarjhola, a project that started in 2015-16 and finished in 2016-17. The project was funded by M/S Tata Steel Ltd based on the proposal submitted by us. At the time of submission of the proposal in end 2014, the estimations were based on prevailing prices with some contingency for correction. The total cost of the project, in spite of our best efforts, went up from Rs 42.3 Crores to Rs 43.2 Crores primarily on account of the following:

1. Customs duty increases by almost 10%
2. Service tax increases from 11.5% to 15% including Swacch Bharat cess etc
3. Forex rates increase from around Rs 62 to Rs 68 and a fair number of the medical equipment were imported
4. Change in materials used for construction and choice of lighting systems, cables etc to conform to IGBC requirements
5. Change in design of the Operation Theaters to modular stainless steel construction which was considered essential as per NABH norms

While managing the project expenses was challenging, the revenue expenses of the new Hospital had also to be factored which included the cost of staff even prior to the start of the Hospital

The year has seen a rise in the revenues of our Chennai Hospitals by about 27% from about Rs 13 crores to about Rs 16.4 crores which included donations, DBCS GIA and interest income totalling Rs 3.4 Crores. Our expenditures have also grown by 27% from about Rs 10.49 crores to Rs 12.28 crores primarily on account of increased establishment costs and the outlays towards training of VCTs and other expenses on the eye hospital in Odisha

Our new Hospital at Samarjhola, Odisha was inaugurated on 11<sup>th</sup> June 2016 and outpatients screening started from Monday, 13<sup>th</sup> June 2016.

The following tables provide an overview of the state of health of the hospitals.

	2015-16			2016-17		
	Income	Expenditure	Nett	Income	Expenditure	Nett
Hospital Operations	100,859,195	104,598,470	(3,739,275)	126,421,584	178,294,022	(51,872,438)
Opticals	12,514,314	6,627,482	5,886,832	7,506,685	6,629,074	877,611
Training	4,685,139	1,454,278	3,230,861	11,912,405	6,720,093	5,192,312
Other Income	9,906,178	-	9,906,178	38,461,591	-	38,461,591
<b>Total</b>	<b>127,964,826</b>	<b>112,680,230</b>	<b>15,284,596</b>	<b>184,302,265</b>	<b>191,643,189</b>	<b>(7,340,924)</b>

Detailed financial statements are given in the subsequent pages.

## Audited Financial Results

<b>SANKARA EYE HOSPITAL</b>	
<b>1, THIRD CROSS STREET, SRISANKARANAGAR, PAMMAL, CHENNAI-600075</b>	
<b>ABRIDGED RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31/3/2017</b>	
<b>Opening balance of Cash and Bank</b>	161,599,892
<b>RECEIPTS</b>	
General Donations	27,417,736
Endowment Donations	6,760,782
IP Receipts	95,783,722
OP Receipts	43,922,363
Interest from deposits	10,311,672
Miscellaneous receipts	2,002,680
Ophthalmic course, Training fee	5,789,340
Project odisha	108,254,451
<b>Opening Balance and Receipts</b>	<b>461,842,639</b>
<b>PAYMENTS</b>	
Establishment (Salaries etc)	72,041,922
General Maintenance	14,453,727
Medicines and Opticals	36,932,924
Food for patients	1,193,882
Other Administration expenses	9,441,632
Travelling, Conveyance, Telephone	1,386,959
Eye Bank expenses	84,982
Eye Camp expenses, Vanavil	3,157,391
Interest charges	124,631
Project - Berhampur	1,647,871
Additions to fixed assets	303,694,318
Net Increase /Decrease - Current Assets	(122,734,785)
Closing balance of Cash and Bank	140,417,186
<b>Closing balance and Payments</b>	<b>461,842,639</b>



<b>SANKARA EYE HOSPITAL</b>	
<b>1, THIRD CROSS STREET, SRISANKARANAGAR, PAMMAL, CHENNAI-600075</b>	
<b>ABRIDGED INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31/3/2017</b>	
<b>INCOME</b>	
General Donations	27,417,736
IP income	95,783,722
OP Income	43,922,363
Interest on deposits	10,311,672
Ophthalmic course fees, other training fee	5,789,340
Miscellaneous Income	1,077,431
<b>Total income</b>	<b>184,302,265</b>
<b>EXPENSES</b>	
Establishment (salaries etc)	72,041,922
General Maintenance	14,453,727
Medicines and Opticals	37,712,373
Food for patients	1,193,882
Other Administration expenses	9,441,632
Travelling, Conveyance, Telephone	1,386,959
Eye Bank expenses	84,982
Eye Camp expenses, Vanavil	3,157,391
Interest charges	124,631
Project expenses	1,647,871
Scholarship	-
Depreciation	50,397,821
<b>Total Expenses</b>	<b>191,643,190</b>
<b>Excess of Income over Expenditure</b>	<b>(7,340,924)</b>

<b>SANKARA EYE HOSPITAL</b>	
<b>1, THIRD CROSS STREET, SRISANKARANAGAR, PAMMAL, CHENNAI-600075</b>	
<b>ABRIDGED BALANCE SHEET AS ON 31/03/2017</b>	
<b>SOURCE OF FUNDS</b>	
General Fund	86,025,550
Endowment fund	42,271,898
Building Fund - Tata Steel	422,993,717
Loan funds - Vehicle loan	489,505
Hospital Equipment Loan	392,800
Bank OD A/c	1,126,767
<b>Total source of funds</b>	<b>553,300,236</b>
<b>APPLICATION OF FUNDS</b>	
Fixed Assets	405,242,668
Current Assets	1,303,175
Advances and Deposits	20,423,356
Stock of medicines	818,913
Cash and bank balances	140,417,186
LESS: Current liabilities	(14,905,061)
<b>Total Application of Funds</b>	<b>553,300,236</b>

**Details of Board Members as on 31/03/2017**

Name	Position on Board	No. of meetings attended	Remuneration and reimbursements in Rs.
Dr. P. Janakiraman	Managing Trustee	Two	Zero
S. Visvanathan	Trustee & Secretary	Two	Zero
V. Lakshmanan	Trustee & Treasurer	Two	Zero
Dr. R.V. Ramani	Trustee	One	Zero
B.P. Jain	Trustee	Two	Zero
Wg. Cdr. V Shankar	Trustee & Executive Director	Two	Zero

**Distribution of Consultants & staff according to salary levels as on 31/03/2017**

Slab of gross salary plus benefits (Rs per month)	Male (Nos)	Female (Nos)	Total (Nos)
Less than 5,000	0	0	0
5,000 - 10,000	14	27	41
10,000 - 25,000	38	46	84
25,000 - 50,000	1	8	9
50,000 - 1,00,000	2	5	7
Greater than 1,00,000	3	6	9
<b>Total</b>	<b>58</b>	<b>92</b>	<b>150</b>

1. Highest salary paid is Rs. 28,80,000
2. Lowest salary paid is Rs. 62,400

**Total cost of international travel by all personnel (including volunteers) and Board members**

Name	Designation	Destination	Purpose
Nil	Nil	Nil	Nil
<b>Total</b>			



## What some of our well wishers had to say ... .

“ A Centre of Excellence for all types of Ophthalmic treatment and surgery.  
In my opinion,  
this can be considered as the best eye care centre for South Odisha ”



**Dr Saroj Kr Misra**  
ADMO, Ganjam Dist  
(now CDMO)

“Happy to visit your Hospital and to know your noble service to our Society. Best wishes to continue it for the years to come”



**Dr Pradeep Kr Panigrahy**  
Minister of Higher Edn,  
Science & Technology,  
Minister of Rural Dev &  
Rural Water Supply  
Govt of Odisha

“I Wish the entire team all the very best for the all round Team Work ”



**Lion S. Nagin**  
Past District Governor  
LCI District 342-A6

“ கண்ணுக்குள் நூறு நிலவும் கண்ணுக்குள் ஆயிரம் கனவும் தோன்றச் செய்யும் தொண்டு மனை சங்கரா கண் மருத்துவமனை ! திரு. விசுவநாதன் அவர்களின் தலைமையில் பீடு நடைபோடும் பெரியோர்க்கெல்லாம் வாழ்த்துக்கள் ! வணக்கங்கள் !! ”



**Dr Baala Ramani**  
Head of Programs  
Doordarshan Kendra  
Chennai

“ எல்லோருக்குமே கொடுக்கும் பாக்கியம் கிடைப்பதில்லை,  
கொடுப்பதற்கு பலமிருந்தாலும் சக்தியிருந்தாலும் கொடுப்பதற்கு ஒரு கொடுப்பினை வேண்டும் ! அப்பேற்பட்ட ஒரு மகத்தான சேவையை செய்துவரும் சங்கரா கண் மருத்துவமனை ஊழியர்கள் அனைவரும் செய்துவரும் சேவை மகேசன் சேவை..... எல்லோருக்கும் ஒரு பெரிய salute! நமஸ்காரம்..... வாழ்த்துக்கள்.”



**T.S. Ranganathan**  
Alwarpet,  
Chennai