





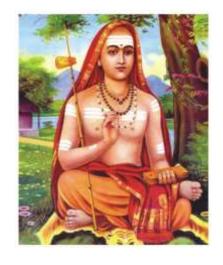
ANNUAL REPORT 2017-2018

# SANKARA EYE HOSPITAL

Pammal & Samarjhola



Anugraha Vinayagar Dhanvanthiri Vishnu









With Their Divine Blessings,
We re-dedicate ourselves
to bring light to the eyes of
the avoidably blind!

## **Sankara Eye Hospital**

Registered as a Public Charitable Trust u/s 12AA of Income Tax Act, 1961 vide Regn No DIT(E) No.2(109)/04 - 05 dated 14/06/2004

#### **MISSION**

To provide high quality eye care to all segments of society through state-of-the-art services

#### **GEOGRAPHY**



### PAMMAL

#### **VISION**

To help eradicate needless blindness

#### **OBJECTIVES**

To develop programs that will address the impediments of awareness, access and affordability that are the root cause of avoidable blindness

#### **GEOGRAPHY**



### **SAMARJHOLA**

MIRACLES CANNOT CURE THE BLIND BUT TOGETHER WE CAN!!!

# **Table of Contents**

Board of Trustees - Sankara Eye Hospital	4
Secretary's Report 2017-18	5
Secretary's Report – 2017-18	7
How it all Started	8
Journey of 24 years – 1994 – 2018	9
Sri Sankara Health Centre	10
Eye Care and Rotary Club of Madras Fort	10
Engagement with Sankara Nethralaya	11
School Children Eye Screening	12
The Growth Story	14
Down Memory Lane	16
Performance 2017-18	21
Sankara Eye Hospital, Pammal & Nanganallur – 2017-18	22
Outreach	22
Walk-in at Pammal and Nanganallur	23
Pammal Kaleidoscope	24
Sankara Eye Hospital, Samarjhola	26
Samarjhola Kaleidoscope	31
Financial Report 2017-18	33
Financial Position of the Hospital	34

## **Board of Trustees - Sankara Eye Hospital**



**Dr P Janakiraman**Managing Trustee



**S. Visvanathan** Secretary



**V. Lakshmanan**Treasurer



**Dr. R.V. Ramani**Trustee



**B.P. Jain**Trustee



Wg Cdr V Shankar (Retd)
Executive Director

Registered Office: # 1, Third Cross Street, Sri Sankara Nagar, Pammal, Chennai 600075.

(91) 44 22484799, 22485299 Email: info@kannoli.net Website: www.kannoli.net



Secretary's Report 2017-18





# Secretary's Report 2017-18

Dear Partners, Donors and all Well-wishers Greetings from Pammal Sankara Group! Our Namaskarams to the Jagadguru, HH Sri Sankara Vijayendra Saraswathi Swamigal.

As we enter the 25<sup>th</sup> year of our journey in addressing avoidable blindness, we would like to take stock of what has been our contribution in our mission to eradicate avoidable blindness. It is a matter of pride that with the blessings of the Jagadgurus and all your support our small and uncertain steps 24 years ago have helped restore vision to over 2,65,000 people over these years. In terms of impact, we have facilitated four times this number in leading qualitatively better lives. While we have not quantified the economic impact of our intervention, we believe that this would have been significant. This was not an easy journey but it has been an exhilarating and rewarding experience. During this



#### **Outreach**

Camps Conducted: 9376Patients Screened: 15,00,105

• Villages covered: 1200

Surgeries: 2,15,237No of Schools: 1404

• Teachers trained: 1268

Children screened: 13,36,007Spectacles distributed: 35,206

#### Walk-in

Walk in

Outpatients: 3,99,230

• In-patients:

Fully Paying: 28,350Subsidized: 14,319

Specialty Surgeries: 7,555



journey we have received overwhelming support from well wishers, volunteer groups, Government officials, individual and institutional donors and Corporate Houses. Our Doctors and staff deserve special mention as it is their commitment, dedication and perseverance against odds that enabled the Hospital weather multiple storms over these years.

Coming to the year gone by, our Hospitals at Pammal, Samarjhola and Nanganallur have done well. Samarjhola, in particular, has shown immense promise, vindicating our assessment of the need for eye care in this part of the country. We started a Vision Centre in Perambur funded by Sightsavers which we expect to become a hub for people in that area for their eye ailments without having to travel all the way to Pammal. We hope the Centre will fulfil the objective in the next year.

In this report, we have presented our journey in brief and our performance in the year 2017-18.

We would like to take this opportunity to thank all of you as well as our Doctors and staff for yet another successful year in our journey to eradicate avoidable blindness.

JAYA JAYA SANKARA!

HARA HARA SANKARA!!

# How it all Started ....

# <u>Milestones</u>

Year	Activity			
1984	Sri Sankara Health Centre established as OP Clinic			
1988	Sri Appasamy Iyer gifted 26000 sq ft land in Sri Sankara Nagar			
1990	20-bed general hospital commissioned through Rotary Club of Meenambakkam			
1993	Hospital upgraded to 60 beds			
1994	HH Sri Sankara Vijayendra Saraswathi Swamigal launched "Kannoli" - Vision saver project of Rotary Club of Madras Fort			
1997	Hospital converted as an exclusive Ophthalmic Hospital to provide high quality eye care to the needy through a rural outreach program			
1997	Project "Oli Padaitha Kanninai" (Divine vision) launched with support from District Collector, Tiruvallur to screen school children in Government schools in the District			
2000	School screening project renamed as "Vanavil". 250,000 students were screened in this year alone			
2004	50,000 <sup>th</sup> Cataract surgery was performed			
2005	Government accreditation received for conduct of DNB training			
2006	Medical Retina Services introduced			
2007	Surgical Retina services started			
27 Oct 07	100,000 <sup>™</sup> Cataract surgery performed by Dr Kauser Parveen			
2008	Eye Bank Services launched			
2010	Paediatric Ophthalmology and Orbit and Oculoplasty departments opened			
2011	Sankara Academy of Ophthalmology was started to provide short term and long term Fellowship training.			
2013	BSc and MSc Optometry courses introduced in affiliation with Bharathiar University			
2014	Bhoomi Puja performed to set up an eye Hospital in Samarjhola, Odisha			
2014	Branch Hospital opened in Nanganallur, Chennai			
2014	Hospital received Pre-accreditation Entry Level certification from NABH			
11 Jun 16	Sankara Eye Hospital Samarjhola inaugurated by Chief Minister of Odisha in the benign presence of HH Sri Jayendra Saraswathi Swamigal			
2016	Vision Centre supported by Sightsavers opened at Old Washermanpet			
2017	Vision Centre supported by Sightsavers opened at Berhampur in Odisha			
2017	Vision Centre shifted to Perambur due to very poor response at old Washermanpet			



Journey of 24 years 1994 2018



## Sri Sankara Health Centre

The year was 1984. Pammal, a suburb of Chennai, was handicapped at not having any facility for health care though there were over 10,000 families living in the area. Sri Sankara Health Centre, under the leadership of Dr V Venkatasubramanian, Vice Principal and Head, Department of Chemistry of AM Jain College, setup a small primary health unit in premises possessed by Sri Sath Sangam in Pammal. This was made possible by the

initiative of Rtn K Gopalan with the support of Rotary Club of Meenambakkam. This was popularly known as the One Rupee hospital and ably managed by Dr.Anuradha Gopalan. This PHC grew into a 20 bed General Hospital under the leadership of Dr S Dakshinamoorthy in 1990 in a land donated at Sri Sankara Nagar by Sri Appasamy Iyer. This year being the Centenary year of Dr VVS, it is appropriate to chronicle his phenomenal contribution to the growth of Pammal in the fields of Healthcare, Education and Social work.

## **Dr. V Venkatasubramanian (Dr VVS)**

The pioneering figure
whose vision led to the
setting up and growth
of all the Pammal
Sankara Institutions.
In his Centenary year, we
salute the self effacing
personality who was a giant

#### among men!

- He was the President and/or Founder Trustee of all the Institutions listed below and remained so until his demise on 30<sup>th</sup> December 2005:
- 1967— Sri Sathsangam (Social & Religious Activities)
- 1975 Sri Sankara Vidyalaya, Tambaram
- 1983 Sri Sankara Vidyalaya, Pammal (3000 students)
- 1984 Sri Sankara Health Centre (Bifurcated into Sankara Eye Hospital and BP Jain Hospital)
- 1991 Sri Sankara Educational Trust
   (Four Sri Sankara Vidyalayas in Tambaram,
   Puducherry, Kodaikanal & Urapakkam)
- 2004– Sankara Eye Hospital, Pammal (2.66 lakhs surgeries)
- 2004
   — Sankara Health, Education & Charitable Trust
   (BP Jain Hospital) 16 lakh patients benefited

# Eye Care and Rotary Club of Madras Fort

In 1994 the Rotary Club of Madras Fort came forward to facilitate setting up an Ophthalmology department to address eye care to the needy through a rural outreach programme. The Rotary initiative was spearheaded by Rtn BP Jain, a Chartered Accountant who was also the President of the Club that year. Project "Kannoli- Vision Saver" was launched by HH Jagatguru Sri Sankara Vijayendra Saraswathi Swamigal on 5<sup>th</sup> December, 1994. The Ophthalmic wing was in its infancy and Dr RV Ramani, came forward to help in training our staff at Sankara Eye Hospital in Coimbatore. This enabled us to start the rural outreach programme on a small scale. In the early days the hospital performed only 10 Cataract surgeries in a month utilizing the services of visiting Ophthalmic surgeons.

The hospital has immense potential to grow and improve its services over a under catchment area.

Dr.Lalitha Kameswaran

Vice Chancellor, The Tamilnadu Dr.M.G.R. Medical University 26-09-1996

10

## <mark>Eng</mark>agement with Sankara Nethralaya

In 1997, Sankara Nethralaya approached our Managing Committee with the offer to establish their surgical wing if we would lease the Hospital premises to them for a period of five years. The offer included free surgeries to patients brought by our outreach team. This offer appeared attractive as at this time the Hospital was not easily accessible for general patients and the facilities remained underutilized. Accordingly, the in-patient activities of the General Hospital were closed and outpatient activities shifted to temporary premises in Pammal and the hospital was handed over to Nethralaya. Some of our staff were employed as part of their team and our outreach team continued to run camps. In 1999, Sankara Nethralaya decided to disengage and terminated their MoU with effect from 31<sup>st</sup> March 1999.

This was a moment of dilemma for us as we had not anticipated such a premature termination of the MoU. The dilemma was resolved by the Shankaracharya who directed that we continue with eye care on our own. Yet again, Dr RVR came forward to support us in training of staff, and in providing the necessary directions to re-start eye care. A Matching Grant which was applied in 1994 from The Rotary Foundation through Rotary Club of Madras Fort was approved and sanctioned in 1999 and this timely approval enabled procurement of the equipment and setting up the Operation Theatre facilities. The support and special efforts taken by Past District Governors Rtn M Balaji,

### **Our Patrons in the Initial years**

Appasamy Real Estates	United India Insurance
Rotary Club of Madras Fort	Indian Bank
Sankara Eye Care Institutions	State Bank of India
Sightsavers International	Bank of India
Tulsi Trust	Enterprising Enterprises
Mission For Vision	TAG Corporation
HelpAge India	Japanese Consulate
Ambattur Clothing Ltd	Essar Steels
Sri JM Haroon	Badal Chand Chordia Trust
Dr R Ranganathan, USA	CPCL
Sri BP Jain	Rajasthan Youth Association
Sri VG Raghavan	KKSF, USA

Rtn R Benjamin Cherian and Rtn CR Raju deserve grateful mention

From a mere 10 surgeries a month, we moved rapidly forward thanks to a lot of support from multiple organizations and individuals. In fact, we also received excellent support from the Government. The support from Sri SK Prabhakar, District Collector of Tiruvallur deserves mention as he motivated all PHCs to direct patients seen with Cataract to our



You get help from all the quarters of the world.

Rtn. R. Benjamin Cherian

RID 3230

Annual Report 2017-18 22-01-2001 11



Hospital when they were unable to handle the additional volumes. To this day we maintain contact with many of the PHCs. His confidence in our services was such that his mother was operated in our Hospital! The District Collectors who gave us enormous support are Sri P Rama Mohan Rao, IAS, Sri K Rajaram, IAS, Sri R Venkatesan, IAS, Mrs Jayashree Raghunandan, IAS, Sri S K Prabakar, IAS, Sri P Sivasankaran, IAS. and Sri Pankaj Kumar Bansal, IAS

While the initial years were challenging, our faith in the cause and the support from our Doctors, staff and well wishers ensured that we could forge ahead with determination. One of the pioneering Surgeons who dedicated himself to the Hospital was Dr Mahil Paul Fritschi. He was a true one-man army who pushed himself very hard to provide qualitative eye care which enabled the hospital to gain credibility in the early years. Other notable Surgeons whose contribution deserves special mention are

Dr VS Venkatraghavan, Dr Latha Padmanabhan and Dr M Lakshmi . Of the pioneers, we have Dr Latha who has joined back after a brief break and currently heads our branch hospital at Nanganallur. Dr Lakshmi continues to be associated with the Hospital as a visiting Surgeon.

## School Children Eye Screening

Early in our journey, in 1997, we recognized the need for addressing refractive errors in school children. Project "Oli Padaitha Kanninai" ("Divine Vision") found a ready supporter in the District Collector of Tiruvallur, Smt Jayashree Raghunandan, IAS. On her encouragement, a teacher volunteers' orientation programme was held in Pammal which was attended by the District Education Officer and teachers from Government schools. These teachers were trained to identify potential vision problems in children and refer them to the Hospital or to our screening team for further evaluation. We screened school children in all Government schools in the District. Spectacles for children identified with refractive errors were reimbursed through DBCS.

In 2000, the school screening project was renamed as "Vanavil" (Rainbow). In that year alone, we screened 250000 students. Sightsavers came forward to support the project from 2002 to 2005 and in that period they supported us for 13,340 spectacles apart from creating a kit which could be issued to Teachers. The kit was a pictorial booklet printed in English and Tamil to help teachers carry out a structured vision screening and counselling in their class rooms.

It is always wonderful to see such service.

Gives us a lot of hope → energy to do more.

Smt Revathy Menon

Cine Actress

Annual Report 2017-18 05-05-2001 12

The success of the programme can be traced to multiple factors; one, of course, was the sheer dedication and commitment of the staff involved who identified themselves with the need and urgency of addressing needless visual impairment in children. The second factor was the willingness of a very large number of teachers who volunteered to undergo training and subsequently carried out an excellent job of putting up students for further evaluation. The third, and possibly the crucial one for the efficacy of the program was the support we received from Government agencies as well as organizations like Sightsavers International, DBCS, Rotary Club of Madras Fort, Lions Club of Chitlapakkam and numerous others. Apart from identifying and treating eye disorders though school screening camps, the Hospital, as a policy, offers free screening to every child who walks into our Hospital. Surgical interventions, where advised, are subsidized for the deserving children and at times, when the costs are likely to be high, generous donors are approached to sponsor the surgery.

## School Screening Statistics

Year	Screened	Spectacles distributed
1997	400,000	811
1999	50,000	2,970
2000	250,000	5,645
2002	80,362	2,590
2003	122,000	4,864
2004	88,240	2,262
2005	99,500	4,006
2006	17,155	946
2008	65,297	3,257
2009	38,585	3,607
2010	1,603	16
2011	32,101	1,203
2012	6,995	569
2013	2,030	107
2014	3,180	188
2015	4,234	220
2016	7,146	387
2017	8,339	332
Total	1,336,007	35,206



The organization has been functioning with real spirit of service and it is definitely a Role Model for all others to follow.

# The Growth Story

The initial years were a struggle to cover revenue deficits and many organizations supported us with sponsoring surgeries. Notable among these were Sightsavers and Tulasi Trust. The latter handed over the baton to Mission for Vision (MFV). Sightsavers supported us till 2007 for cataract surgeries and till 2009 for capital expenditure after which they decided to focus outside Tamilnadu. MFV continued to support us till 2007 towards surgeries and thereafter for capital equipment until 2010. We would like to gratefully acknowledge the support by both these organizations.

Paying surgeries were very few in the initial years and gradually grew. In January 2012 Aravind Eye Hospital carried out a scaling study of the Hospital and recommended that we offer subsidized surgery as an additional offer between fully paid and free surgeries. This enabled a large number of patients who did not want a completely free service but unable to pay the full costs involved. Introduction of "Sankaram", our subsidized Cataract offering provided a much needed service and also helped in better utilization of our staff and equipment. In 2007 the Vitreo-retina department was started under the stewardship of Dr Surendranath Reddy who offered to setup and run the department for two years. It is a testimony to his zeal and commitment and the enabling environment of the Hospital that he continues to extend his services to the Hospital. The Cornea department which was started with Dr Srinivas K Rao joining our team in 2008 got a fillip when our hospital received approval for setting up an Eye Bank. Over the years the

Major Donors 1994	4-2018
Tata Steel Ltd (for Odisha Hospital)	42,29,93,717
Tulsi Trust and Mission For Vision	4,55,49,256
Sightsavers	3,85,59,505
Rotary Foundation	2,56,15,000
HelpAge India	1,46,82,940
GiveIndia	94,92,214
Ambattur Clothing Ltd	50,00,000
Essar Steels	37,09,000
VG Raghavan	32,25,000
Japanese Consulate	21,92,409
Chennai Willingdon Corporate Foundation	18,00,000
Cognizant Foundation	17,85,000
Johnson Lifts	10,05,000
RR Agencies	6,00,000
Athena Health	6,00,000

Cornea department has carried out 485 surgeries. The Eye Bank received 1112 corneas over these years

The next specialties to be introduced were Orbit and Oculoplasty under the stewardship of Dr E Ravindra Mohan, a well known Oculoplasty surgeon and Paediatric Ophthalmology department under Dr K Ravishankar in 2010. With these additions, our Hospital became a full-fledged tertiary eye care facility and offers all eye care services under one roof.

The infrastructure at Pammal did not have any scope for expansion and was already stretched to meet the out-patient numbers. With further growth severely constrained, we decided to open a Branch Hospital for paying patients only in Nanganallur.

I was greatly impressed with the spirit of service, dedication and commitment with which rural poor patients are being treated.

The Branch hospital at Nanganallur was launched in 8<sup>th</sup> June 2014 by His Holiness Jagadguru Sri Jayendra Saraswathi Swamigal and has facilities to carry out Cataract surgeries. The new Hospital achieved break even in 2016

In 2016, Sankara Eye Hospital, Samarjhola was inaugurated by the Chief Minister of Odisha, Sj Naveen Patnaik in the benign presence of His Holiness Jagadguru Sri Jayendra Saraswathi Swamigal. From Day 1, this Hospital has attracted a large number of Patients vindicating our assessment of the huge need for eye care in the region

We have come a long way over the years and as we look back at the journey, what we see are great moments, outstanding display of excellence by our staff, phenomenal support by our well wishers which included very supportive Government officials, local bodies, volunteer organizations and great individuals. We bow with humility before everyone who supported us during our journey and express our sincere gratitude to them for being with us in our MISSION FOR VISION.

### **Anecdote 1**

- Screening of 220 Sadhus of Aadhiti Ashram, Tiruvannamalai
- 18 Sadhus identified with Cataract and advised surgery
- Sadhus refused to shave off their beards and would not sleep on the Hospital beds
- Special mats, new Stainless steel glasses and sheets were purchased

### **Anecdote 2**

- Camp for Tibetan Monks in Bylakuppe
- 1200 people were screened
- 55 Monks selected for Cataract surgery
- Brought by private bus to Pammal, operated and dropped back
- Camp and all expenses sponsored by Sri Rajkumar Reddy, Chairman, Vishranti Homes

15



It is wonderful that you are able to perform so many free eye surgeries each & every day.

Ms Emma Betts

Annual Report 2017-18 London, UK 29-08-2001

# Down Memory Lane ...



**30th May, 1985:** Sri R Venkataraman, then Vice President of India, laid the foundation stone for Sankara Health Centre at Pammal on 30th May, 1985. He is seen felicitating Sri Appasamy Iyer who donated the land for the Hospital. Dr HV Hande, Health Minister is also seen



**1993: Blessings by HH Sri Jayendra Saraswathi Swamigal** on the occasion of upgradation of Sri Sankara Health Centre to 60 beds

We are deeply impressed by your involvement to help the poor blind people.

Sri Joop Hermsen

Annual Report 2017-18

Netherland

06-02-2003



**12**<sup>th</sup> **August, 2000:** Visit of Rotary International Rtn PRID Wilf J Wilkinson to handover IOLs to Sankara Eye Hospital, Pammal. Seen in the photo are Rtn Mangalam Balasubramanian, Rtn S Visvanathan, Rtn BP Jain, Rtn PRID Wilf J Wilkinson, Rtn PDG PT Prabhakar and Rtn DG PT Ramkumar



**22nd April, 2001:** Hon'ble Chief Minister of Tamilnadu, Sri M Karunanidhi distributing Spectacles at Gopalapuram on 22nd April 2001. The programme was part of the Chennai Corporation initiative to screen students of Corporation Schools through our "Vanavil" project. Sri S Visvanathan, Secretary, Sankara Eye Hospital, is seen receiving him. Sri MK Stalin, Mayor of Chennai and Dr Vijayakumar, IAS were present on the occasion.

I find marvelous and truly dedicated groups of professionals and humanitarians serving the community.

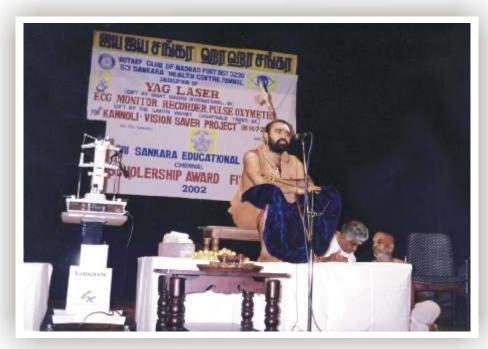
Rtn. PDG. Rob Ketron

17

Annual Report 2017-18 RID 7620 12-02-2003



**22**<sup>nd</sup> **April, 2001:** Hon'ble Chief Minister of Tamilnadu, Sri M Karunanidhi distributing Spectacles at Gopalapuram on 22<sup>nd</sup> April 2001. The programme was part of the Chennai Corporation initiative to screen students of Corporation Schools through our "Vanavil" project. Sri MK Stalin, Mayor of Chennai, Sri MA Vaithialingam, MLA and Dr K Radhakrishnan, Corporation Commissioner, are seen in this photo.<sup>t</sup>



**14th July, 2001:** Dedication of Yag Laser and other Medical equipment in the benign presence of HH Sri Shankara Vijayendra Saraswathi Swamigal. The Yag Laser was gifted by Sightsavers International, UK and other Medical equipment by Savitri Waney Charitable Trust, UK. The function was conducted by Rotary Club of Madras Fort

"Over whelming" Sri Vijay Mahtaney Ambattur Clothing Ltd. Chennai

Annual Report 2017-18 19-08-2003 18



**10**<sup>th</sup> **December, 2002:** HH Jagadguru Sri Jayendra Saraswathi Swamigal distributed spectacles to School children screened through Project "Vanavil" at a function held at Kanchipuram Yatri Nivas. Rtn Benjamin Cherian, DG Elect RID 3230 receiving the blessings of HH on the occasion. Rtn BP Jain is also seen in this photo



**2nd October, 2004:** Both the Pontiffs of Sri Kanchi Kamakoti Peetam blessed the 3500 students who participated in the Congregational singing as part of "Sankaram 2004". The function was organized by Sankara Eye Hospital, Pammal

Excellent for eye treatment, Devoted staff, Expert doctors.

Dr. Ms. P. Nagabooshanam First Vice Chancellor, Law University

19



**2nd October, 2004:** Dr. A.P.J. Abdul Kalam, Former President of India receiving the blessings from Their Holiness during "Sankaram 2004".



**2nd October, 2004:** Dr. A.P.J. Abdul Kalam, Former President of India interacted with the school children during "Sankaram 2004".

Sankara Hospital, Pammal, has been chosen as the best hospital and has been ranked No. 1 in the Dist.



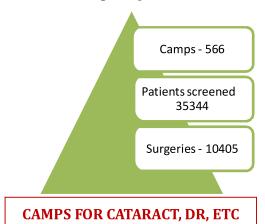
# Performance 2017-2018



# Sankara Eye Hospital, Pammal & Nanganallur 2017-18

### Outreach

The Outreach programme encompasses screening camps for Cataract and other eye ailments, School screening camps and Truck drivers screening camps





TRUCK DRIVERS SCREENING

24	•Total Schools
12864	•Students Strength
4345	Preliminary Screening by Teachers
4106	Screened by Sankara
530	•Refractive Errors identified
362	•Spectacles distributed

**SCHOOL SCREENING** 



Post-operative discharge of outreach patients returning to their villages.

It was amazing to see the work being done here.

# Walk-in at Pammal and Nanganallur

Outpatients

Paying - 43820

• Free - 28264

• Total - 72084

Paid Surgeries • Cataract - 3270

Specialty - 626

• Total - 3896

Subsidized surgeries

• Cataract - 2618

**PAMMAL** 

• 10240 Outpatients

• 316

**NANGANALLUR** 



**Awareness Games at Seva Mela Stall** 

# Pammal Kaleidoscope



DR Camp Kamarajapuram 8 Apr 17



Perambur VC Inauguration 22 Apr 17



Awareness Workshop for PHC Staff 30 May 17



Sightsavers Camp 11 Jun 17



CME Cornea 30 Jun 17



Truckers Camp 27 Jul 17



Ayudha Puja 29 Sep 17



Seva Mela 2 Oct 17

Being here was an "Eye Opener" of the service being done.

Swami Mitrananda

Chinnaya Mission



Annual Report Release 28 Oct 17



Truckers Camp 8 Nov 17



DR Camp 14 Nov 17



Awareness workshop SHG 22 Nov 17



Awareness workshop SHG 22 Nov 17



Volunteers Meet 2 Dec 17



CME Glaucoma 9 Dec 17



HelpAge India Camp 23 Dec 17

The service rendered by this organisation is great and my good wishes to the Directors ⊕ staff running this institution.

# Sankara Eye Hospital, Samarjhola

Setting up a Hospital in Odisha was an activity that started in the year 2011 and was undertaken on the directions of His Holiness, Sankaracharya of Kanchi Kamakoti Peetam. It took multiple interactions at various levels in the Government over almost three years before some positive outcome was realized.

Land was identified and offered by the Government in Dec 2013 and as desired by the Chief Minister, the Bhoomi Puja was performed in Feb 2014 in the benign presence of the Kanchi Acharya. In early September 2014, we met the MD of Tata Steel and sought their support for the construction of the Hospital. After a due diligence visit and a few presentations, Tata Steel agreed to fund the complete project including equipment at a cost of Rs 42.3 Crores. The Foundation stone was laid by the Chief Minister of Odisha, Sri Naveen Patnaik on 29th April 2015 and 14 months later the Hospital was inaugurated on 11th June 2016.

Sankara Eye Hospital, Samarjhola completed 1 year and 9 months as on 31st March 2018.

Positive features of our intervention in Odisha are:

- The Infrastructure of the Hospital itself which compares with the best in the Industry
- The demand for services in the area borne out by the fact that in the 21 months the Hospital had seen a footfall of close to 66,200 patients.
- Ours is probably the only Hospital equipped to undertake high volume eye care in Southern Odisha.

### **Preliminaries**

- Request from the Hon'ble Chief Minister to Kanchi Sankaracharya to help setup eye care in Southern Odisha in 2010
- Region very under developed for eye care
- Kanchi Sankaracharya directed our Founder Trustee, Sri Visvanathan, to explore options
- Numerous presentations made to Government functionaries
- After more than three years, land finally identified by Government and in-principle approval accorded in December 2013

Hospital details	
Built up area	73,520 sq ft
No of floors	4
No of Operation Theatres	5 Modular OTs
No of Patient rooms	12 Wards
- Nonpaying	2
- Subsidized	2
- Fully paying	1
- Paediatric	1
Solar Power Plant	150KW
Cost of construction & fitout	Rs 36.3 Crores
Cost of Equipment	Rs 6 Crores
Total cost of building & Equipment	Rs 42.3 Crores
Source of funds	M/S Tata Steel Ltd

Excellent facility, My best wishes are with the doctors. Great Work.

Sri Arun Mishra

VP, TATA STEEL

## Milestone dates

Bhoomi Puja

Agreement with M/S Tata Steel

Foundation Stone Laid

Inauguration

20th February, 2014

7th January, 2015

29th April, 2015

11th June, 2016





Bhoomi Pooja - Thursday, 20th February 2014



Signing Agreement with TATA Steel Wednesday, 7th January 2015



Laying the Foundation Stone Wednesday, 29th April 2015





**Inauguration - Saturday 11th June 2016** 

It was a very good experience visiting and testing my eye here. Dr Pradeep Kumar Panigahy Min of Higher Education, Science & Technology, Odisha

The Hospital has attracted patients from across the State. Apart from Ganjam District itself where the Hospital is located, we have received a large number of patients from neighbouring districts as well as some far flung places where qualitative eye care facilities are lacking. In the short span of less than two years, our Hospital has gained a good reputation in the State. Our Outreach programme which started in October 2016 picked up momentum in 2017-18 and as the table shows, the subscription to the camps has gone up and continues to do so.

Performance						
	16-17	17-18	Total			
No of Camps	28	91	119			
Patients Screened	2986	9997	12983			
Camp Surgeries	425	1791	2216			
Walk-in patients	32829	39668	72497			
Surgeries	591	1442	2033			

The Hospital carried out some interesting interventions a couple of which are shown below:

### **Landmark Cases**

# BABY ANJALI PANDA, AGED 8 – SURGERY FOR BOTH EYES ON THE SAME DAY

- Village: Sikiri in Hinjilicut Tahasil
- Diagnosis: Congenital Cataract (Left Eye) and Pseudophakia with dense posterior Capsule opacification (Right Eye). VA – 6/36 and CFCF respectively)

#### **Treatment Course:**

- LE: Cataract Surgery with IOL implantation
- RE: Surgical Capsulotomy
- Date of Surgery: 26th November 2016 under GA
- Surgeon: Dr Sudeep Das
- Outcome: Vision restored successfully (VA 6/24, 6/36



#### BABY BOY AYUSH PANIGRAHI, AGED ONE YEAR – LEFT EYE CATARACT SURGERY

- **Presentation:** White spot in the left eye
- Diagnosis: Total cataract in the left eye and Zonular Cataract in Right eye. The left eye required immediate cataract surgery and implantation of Intra Ocular Lens
- Treatment: Left eye Cataract surgery under GA
- Situation: Parents very poor and unable to afford cost of surgery. Trustees approved free surgery for both eyes
- Date of Surgery: 29 Jul 17, 12 Sep 17
- Surgeon: Dr Banaja Singh



Patients are being taken care very promptly. Aim, Objective & focus of the hospital is very much public oriented. I am very glad.

## Landmark Cases (contd.)

# MRS. SANTILATA MOHANTY, AGED 104 YEARS - RT EYE CATARACT SURGERY

• Village: Gosani Nuagaon

• **Diagnosis:** Mature Ctaract in Right Eye. Left eye operated for Cataract 15 years ago

#### **Treatment Course:**

• RE: Cataract Surgery with IOL implantation

• Date of Surgery: 20th February, 2018

• Surgeon: Dr Sudeep Das



#### **First ICL implantation:**

• Date: 31 Dec 17; Patient: Young man, 22 years old

Presentation: Patient habituated to -12.00 powered glasses

• RE Pre-op Vision 4/60 improved to Post-OP vision 6/6.

• LE eye implantation done successfully on 2nd March 2017. The vision improved to 6/6.

#### First INDIAN PHAKIC IOL implantation:

• Date: 31 Jan 17; Patient: Young lady, 22 years old

Presentation: Patient habituated to -18.00 powered glasses

LE Pre-op vision improved from 3/60 to 6/6

• RE Surgery on 29 Aug 17. Vision improved to 6/6

The Hospital also undertook screening of School children in a big way. The Bal Jyoti programme for screening School children was pioneered by Ganjam District which has now been adopted across the State in collaboration with Red Cross and DBCS. In 2017-18 our Hospital offered to take one Block and carry out screening of all schools in the Block. As part of this initiative we trained School teachers in batches at the Hospital and carried out screening of close to 13,000 children.



"Bal Jyoti" School Screening Camp on 8th February, 2018

Brilliant infrastructure probably one of the best I have seen. Very proud to be a partner of Sankara.

Sri R.N. Mohanty

CEO, Sightsavers

Sightsavers partnered with us to set up a Vision Centre in Berhampur Town and sponsored Truck Drivers screening camps. Projects "Amrita Drishti" and "Raahi" as the two initiatives are called, have been very successful.

The Hospital has made a good name for itself in the District and neighbouring areas. We have had phenomenal support from the District Administration as well as the local bodies. We are excited with the opportunities in the coming years and are positive that we will bring about a difference in the region through our intervention to address avoidable blindness.



**Vision Centre Inauguration 3rd July 2017** 



**Truckers Camp 11th December, 2017** 

Hospital atmosphere very healthy.

Staff are very co-operative. Neat ⊕ clean surrounding.

Dr Anjan Kumar Das, OAS

Deputy Collector, Chatrapur

# Samarjhola Kaleidoscope



**Eye Donation Rally** 



**Asha Workers Training** 



**Asha Workers Training** 



**Bal Jyoti Camp** 



**Bal Jyoti Camp** 



**Visit DPS Students** 



**Baby Ayush Surgery patient** 



**Camp Sponsors Meet** 



**First Anniversary Celebration** 



**Outreach Camp** 



**Post Op Camp Patients Discharge** 



**Visit VC KITTS University** 



**Inauguration Vision Centre** 



**Truckers Camp** 



**World Health Day** 

Very Nice Hospital → cordiality is commendable and so much care was taken which I will not forget.





# Financial Position of the Hospital

The following table summarizes the financial results of the three Hospitals:

### **Pammal**

The total revenue in Hospital operations dropped by almost Rs 40 lakhs while expenses have gone up by almost Rs 90 lakhs compared to previous year. This has resulted in a net deficit of Rs 68 lakhs before depreciation. The increase in expenditure has been primarily on account of increased salaries of Doctors and staff. Also, introduction of GST has had a substantial impact as a few items that were VAT exempt were added into GST and many items that attracted a VAT of 4.5% went up to 18% and even 28% in a number of cases.

	2016-17					
	Income	Expenditure	Nett	Income	Expenditure	Nett
Hospital Operations	10,20,03,183	9,61,70,974	58,32,209	9,81,27,724	10,49,75,172	(68,47,448)
Opticals	59,90,693	49,30,364	10,60,329	1,20,22,908	64,42,841	55,80,068
Training	1,18,53,405	58,32,914	60,20,491	76,21,935	28,16,903	48,05,032
Other Income	3,64,38,009	-	3,64,38,009	3,17,98,310	-	3,17,98,310
Depreciation		78,35,322	(78,35,322)		66,24,457	(66,24,457)
Total	15,62,85,290	11,47,69,574	4,15,15,717	14,95,70,878	12,08,59,372	2,87,11,505

## Nanganallur

Nanganallur Branch has reduced the deficit in Hospital operations to a little over 7 lakhs from 13 lakhs in 2016-17 and thanks to the Optical shop, has declared a small surplus.

		2016-17	- -		2017-18	-
	Income	Expenditure	Nett	Income	Expenditure	Nett
Hospital Operations	55,81,620	68,99,849	(13,18,229)	65,92,310	73,23,786	(7,31,476)
Opticals	20,51,657	11,07,732	9,43,925	25,67,350	15,65,911	10,01,439
Depreciation		46,365	(46,365)		1,06,898	(1,06,898)
Total	76,33,277	80,53,946	(4,20,668)	91,59,661	89,96,596	1,63,065

We had the privilege of visiting the hospital to understand the excellent work done with a great dedication by a team of competent people. Great!

Feel very honoured to be a passive supporter of this team working for a noble cause.

### Samarjhola

The outlook for Samarjhola continues to be positive. Direct Hospital income has grown by 68% over the previous year while expenditure has gone up by 76%. The overall deficit from direct Hospital operations is almost one Crore but taking all activities and income, the deficit before depreciation has come down to Rs 35 lakhs against our budgeted expectation of Rs 100 lakhs. The principal constraint in making the operations more robust is the availability of Surgeons. This is an area of focus which we intend addressing urgently and we expect that in 2018-19, the Hospital will turn the corner with a net surplus before depreciation. Expenses will be higher in the next year as well, as the hospital is still growing.

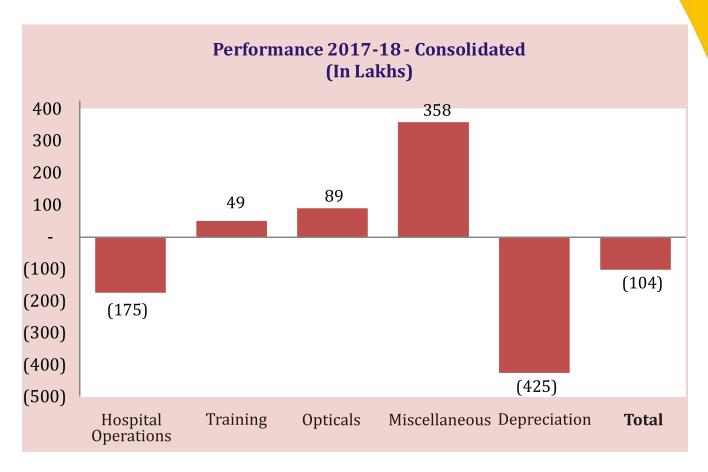
During the year, a project for construction of 10 more apartments has been started at Samarjhola. The construction and furnishing of these apartments will cost around Rs 2.5 Crores. The apartments are necessary to accommodate Doctors being recruited for the Hospital. The project is being funded from Pammal and will be capitalized in 2018-19.

	2016-17			2016-17 2017-18		
	Income	Expenditure	Nett	Income	Expenditure	Nett
Hospital Operations	1,75,87,244	2,24,82,569	(48,95,325)	2,96,21,907	3,95,69,455	(99,47,547)
Opticals	59,000	46,067	12,933	42,82,319	19,44,509	23,37,810
Training	7,13,872		7,13,872	1,99,180	62,393	1,36,787
Other Income	2,14,435	-	2,14,435	39,67,865	-	39,67,865
Depreciation	-	4,22,14,694	(4,22,14,694)	-	3,57,66,890	(3,57,66,890)
Total	1,85,74,551	6,47,43,330	(4,61,68,779)	3,80,71,271	7,73,43,246	(3,92,71,975)

One of the finest hospital s well maintained and prepared to serve the poorest of the poor with same spirit to all Prof. R.P. Das

The Consolidated figures for the Group are shown below.

The figures include the earnings and spend of the three Hospitals and two Vision Centres. As a Group, before depreciation, the Hospital has achieved a surplus of about Rs 3.2 Crores. Post-depreciation the Group has declared a deficit of Rs 1.04 Crores.



Detailed financial statements are given in the subsequent pages.

State of art Eye care facility dedicated for marginal people is impressive.

Prof. Hrushikesha Mohanty

VC, KIIT University, Bhubaneswar

## **Audited Financial Results**

SANKARA EYE HOSPITAL				
1, THIRD CROSS STREET, SRISANKARANAGAR, PAMMAL, CHENNAI -600075				
ABRIDGED BALANCE SHEET AS ON 31/03/2018				
SOURCE OF FUNDS				
General Fund	7,56,28,145			
Endowment fund	4,50,48,699			
Building Fund - Tata Steel	42,29,93,717			
Loan funds including Bank OD	10,51,294			
Total source of funds	54,47,21,855			
APPLICATION OF FUNDS				
Fixed Assets	39,46,17,901			
Current Assets	1,15,46,529			
Advances and Deposits	25,00,000			
Stock of medicines	14,35,192			
Cash and bank balances	14,60,61,833			
LESS: Current liabilities	(1,14,39,601)			
Total Application of Funds	54,47,21,855			

An excellent set-up. A very well equipped hospital.

Doing great service to the community. Keep it up.

Gp Capt R E Ketkar (Retd)

SANKARA EYE HOSPITAL		
1, THIRD CROSS STREET, SRISANKARANAGAR, PAMMAL, CHENNAI -600075		
ABRIDGED INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31/3/2018		
INCOME		
General Donations	2,07,99,916	
IP income	9,73,06,814	
OP Income	5,49,07,761	
Interest on deposits	92,09,074	
Opthalmic course fees, other training fee	82,12,330	
Miscellaneous Income	63,65,914	
Total income	19,68,01,809	
EXPENSES		
Establishment (salaries etc)	9,07,68,956	
General Maintenance	1,18,97,884	
Medicines and Opticals	4,32,45,890	
Food for patients	11,77,424	
Other Administration expenses	1,20,70,210	
Travelling, Conveyance, Telephone	7,57,278	
Eye Bank expenses	1,42,064	
Eye Camp expenses, Vanavil	42,95,314	
Interest charges	1,12,662	
Scholarship and donation	2,33,286	
Depreciation	4,24,98,245	
Total Expenses	20,71,99,214	
Excess of Income over Expenditure	(1,03,97,405)	

I am very much happy to visit this institution.
This is managed excellently.

Dr Jacob Thundyil

PREM Berhampur

SANKARA EYE HOSPITAL		
1, THIRD CROSS STREET, SRISANKARANAGAR, PAMMAL, CHENNAI -600075		
ABRIDGED RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31/3/201 8		
Opening balance of Cash and Bank	14,04,17,186	
RECEIPTS		
General Donations	2,07,99,916	
Endowment Donations	27,76,801	
IP Receipts	9,73,06,814	
OP Receipts	5,49,07,761	
Interest from deposits	92,09,074	
Miscellaneous receipts	63,65,914	
Ophthalmic course, Training fee	82,12,330	
Opening Balance and Receipts	33,99,95,796	
PAYMENTS		
Establishment (Salaries etc)	9,07,68,956	
General Maintenance	1,18,97,884	
Medicines and Opticals	4,32,45,890	
Food for patients	11,77,424	
Other Administration expenses	1,20,70,210	
Travelling, Conveyance, Telephone	7,57,278	
Eye Bank expenses	1,42,064	
Eye Camp expenses, Vanavil	42,95,314	
Interest charges	1,12,662	
Scholarship and donation	2,33,286	
Additions to fixed assets	2,06,57,397	
Net Increase / Decrease - Current Assets/Current liaibilities	87,25,597	
Closing balance of Cash and Bank	14,59,11,833	
Closing balance and Payments	33,99,95,796	

Excellent setup with great leadership, delivering yeomen service to the society Maj Gen (Dr) P. K. Patnaik, VSM (Retd)

M.S., KIMS, Bhubaneswar

Details of Board Members as on 31/03/2018			
Name	Position on Board	No. of meetings attended	Remuneration and reimbursements in Rs.
Dr. P. Janakiraman	Managing Trustee	One	Zero
S. Visvanathan	Trustee & Secretary	Two	Zero
V. Lakshmanan	Trustee & Treasurer	Two	Zero
Dr. R.V. Ramani	Trustee	One	Zero
B.P. Jain	Trustee	Two	Zero
Wg. Cdr. V Shankar	Trustee & Executive Director	Two	Zero

Distribution of Consultants & staff according to salary levels as on 31/03/2018			
Slab of gross salary plus benefits (Rs per month)	Male (Nos)	Female (Nos)	Total (Nos)
Less than 5,000	0	0	0
5,000 - 10,000	14	27	41
10,000 - 25,000	38	46	84
25,000 - 50,000	1	8	9
50,000 - 1,00,000	2	5	7
Greater than 1,00,000	3	6	9
Total	58	92	150

	Name	Designation	Remuneration (in Rs.)
Operational Head of the organisation: (including honorarium):	NIL	NIL	Nil
Highest paid person in the	Dr. Surendranath	Medical	2,50,000
organisation (staff or consultant):	Reddy	Director (VR)	
Lowest paid person in the	Sri.Vaitheeswaran	House	5,200
organisation (staff or consultant):		<b>Keeping Asst</b>	

Total cost of international travel by all personnel (including volunteers) and Board members			
Name	Designation	Destination	Purpose
Nil	Nil	Nil	Nil
Total			

One of the state of the art eye hospital of the country with one of the finest surgeons of India. All the staff are very good ⊕ make you feel at home. I am very proud and glad to note the yeoman service you have been rendering in eye care treatment to poor and needy

Lion LKS. Syed Ahamed
Past District Governor, LCI

Today, I could see for myself the excellent state of the art facilities available for all rural poor people.

Smt. Kalyani Rajaraman Hand in Hand, Kancheepuram

Best in all respects, Reception, service, Treatment, advise, Hospitality, Comfort & dealing etc. Wish a Bright feature

> Sri Susanta Patel, OAS Addl Dist → Sessions Judge, Phulbani

Remarkable Hospital

Sri Gabriel Minder Ph.D WHO, Geneeva



Dr. Rachel Jose Ministry of Health, New Delhi

It is a treat to visit the hospital which is doing a yeoman service to the mankind yet maintaining excellent service



Sri Maj Gen PS Bhatia, VSM Comdt Army AD college, Gopalpur

Excellent infrastructure,
Excellent doctors,
got delighted to see the
type of treatment.

Sri G.P Sahu Tata Steel, FAP Joda



### SANKARA EYE HOSPITAL

## **Base Hospital**



#1, Third Cross Street Sri Sankara Nagar, Pammal Chennai - 600075. (India)

சங்கரா கண் மருத்துவம

SANKARA EYE HOSPIT.

**2** +91 44 2248 4799, 2248 5299

## **Branch Hospitals**

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